ZimVie
Investor Day
February 7, 2022

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Non-GAAP Financial Measures

This presentation contains financial measures which have not been calculated in accordance with United States generally accepted accounting principles ("GAAP"), because they are a basis upon which our management assesses our performance. Although we believe these measures may be useful for investors for the same reason, these financial measures should not be considered as an alternative to GAAP financial measures as a measure of our financial condition, profitability and performance or liquidity. In addition, these financial measures may not be comparable to similar measures used by other companies. In the Appendix to this presentation, we provide further descriptions of these non-GAAP measures and reconciliations of these non-GAAP measures to the corresponding most closely related GAAP measures.





Time (EST)	Topics	Presenter
11:00 – 11:05am	Welcome	Vafa Jamali
11:05 – 11:30am	Introduction to ZimVie Business Highlights	CEO
11:30am – 12:00pm	Overview of Dental Opportunity	Indraneel Kanaglekar SVP, President of Global Dental
12:00 – 12:40pm	Overview of Spine Opportunity	Rebecca Whitney SVP, President of Global Spine
12:40 – 12:50pm	Financial Overview	Rich Heppenstall CFO
12:55 – 1:00pm	Wrap Up	Vafa Jamali CEO
1:00 – 1:15pm	Break	All
1:15 – 1:45pm	Q&A	All



Today's Presenters









Vafa Jamali ZimVie Chief Executive Officer

Indraneel Kanaglekar

SVP, President, Global Dental, ZimVie

Rebecca Whitney

SVP, President, Global Spine, ZimVie

Rich Heppenstall

ZimVie Chief Financial Officer

Why are we spinning off?

To breathe new life, dedicated energy and strategic focus to our trusted brands and products.

Positioned to Capitalize on Multiple Opportunities for Growth



Well-positioned in large and growing ~\$20B global dental and spine markets



Comprehensive portfolio of trusted brands and products



Differentiated product profiles, supported by extensive clinical evidence



Established commercial infrastructure with global reach



Track record of successful innovation



Experienced management team with a focus on driving long-term sustainable growth





Vafa Jamali Chief Executive Officer



ZimVie At A Glance



^[1] Excludes impact of related party transactions; includes \$9 million in revenue from exited markets

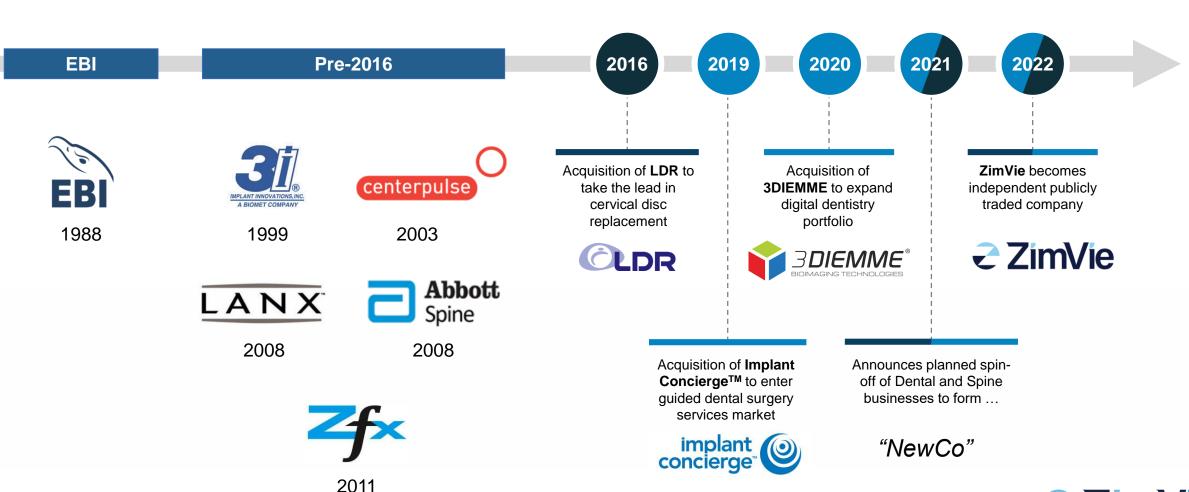
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^[2] Management Adjusted EDITDA gives effect to the separation as if the Company had operated as an independent, publicly traded company for the full year 2021. These adjustments include, but are not limited to certain costs to establish ourselves as a standalone public company and exclusion of other costs that we consider highly variable and are for a specified period of time. Refer to Appendix for further information ^[3] Management Adjusted EBITDA excludes share-based compensation; goodwill impairment; integration, restructuring and other expenses; and other various costs. Refer to Appendix for further information

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Well Known Brands with Established History

Spine Dental





Vision

Everyone deserves to feel better, healthier, and stronger. We create solutions for people to enjoy and experience life.

Mission

Advancing clinical technology foundational to restoring daily life.

Our Core Values

Curiosity

Authenticity

Accountability

Growth Mindset

Executing the Growth Plan





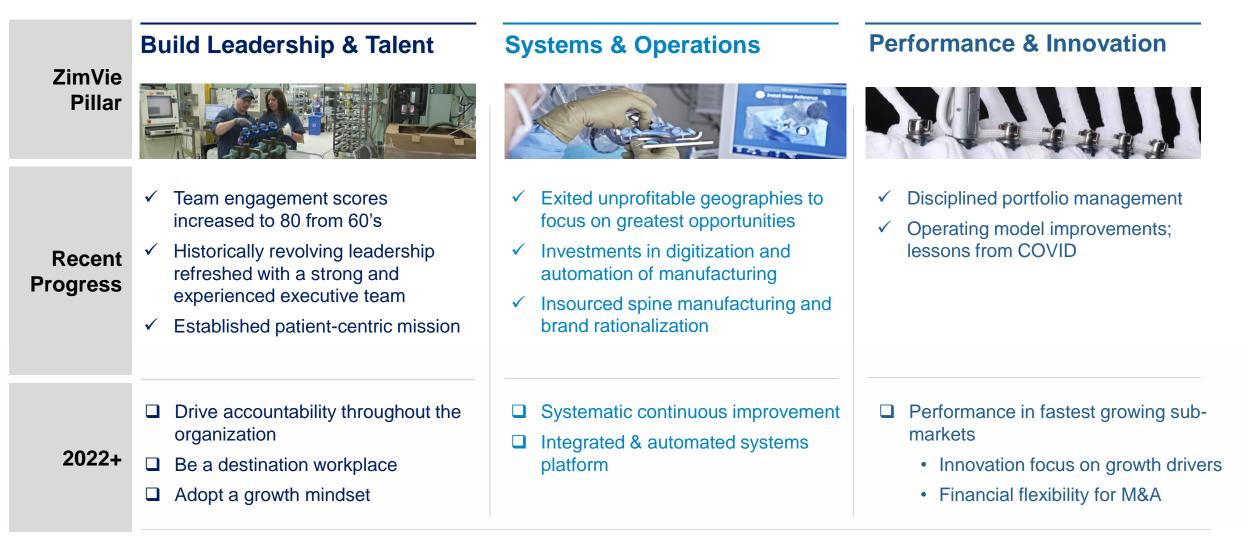
Performance

Leverage experienced management team to identify and focus on the best opportunities for growth

Strengthen the foundation: strategically, operationally, and commercially



ZimVie Transformation Focused on Value Creation







Vafa Jamali Chief Executive Officer



Patient Conditions We Serve In Our Mission

DENTAL



An estimated 8 million US patients seek treatment for tooth loss annually

Only 25% receive tooth replacement

Focus on increasing access to treatments with better outcomes for patients

We improve smiles, function, and confidence in daily life

SPINE



Spine-related disability is the #1 reason people seek medical treatment



Clinical outcomes have room to improve



Focus on innovations that provide better outcomes for patients

We reduce pain, increase mobility, and restore function to daily life

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ZimVie is a Leading Player in a Large and Growing ~\$20B Market Opportunity



Source: Internal analysis with: Clarivate (DRG), DIMDC, SmartTRAK, Orthoworld; [1] Segment growth CAGR 2021-2026

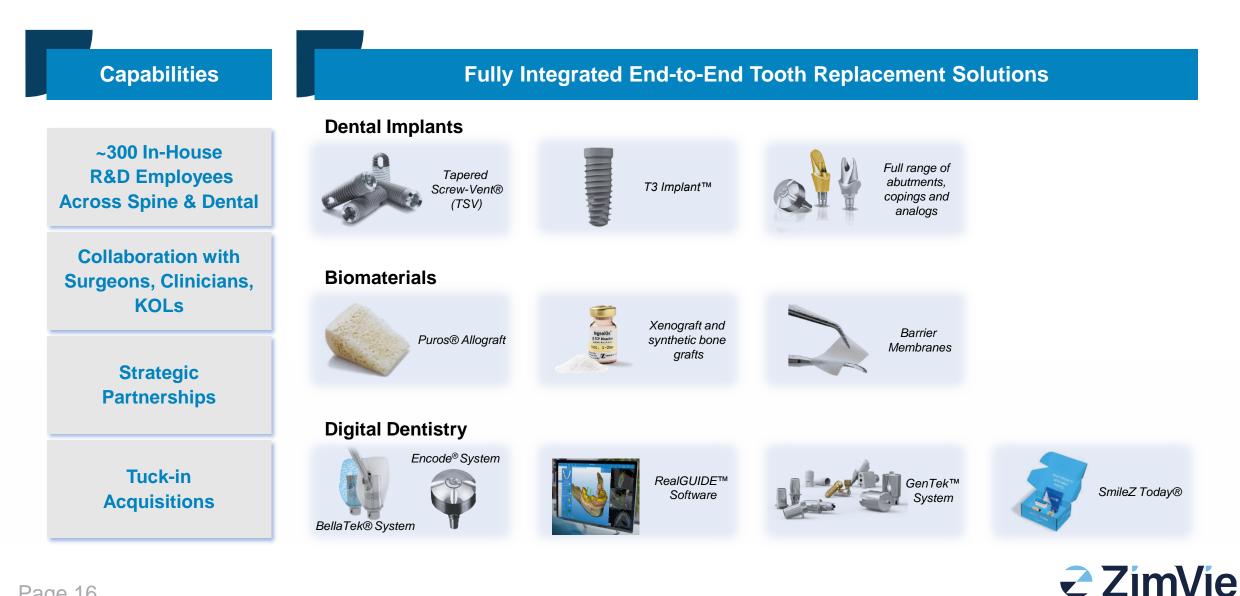


[Segment Growth Definitions: LSD = Low Single Digit or 1-3%, MSD = Mid Single Digit or 4-6%, HSD = High Single Digit or 7-9%]



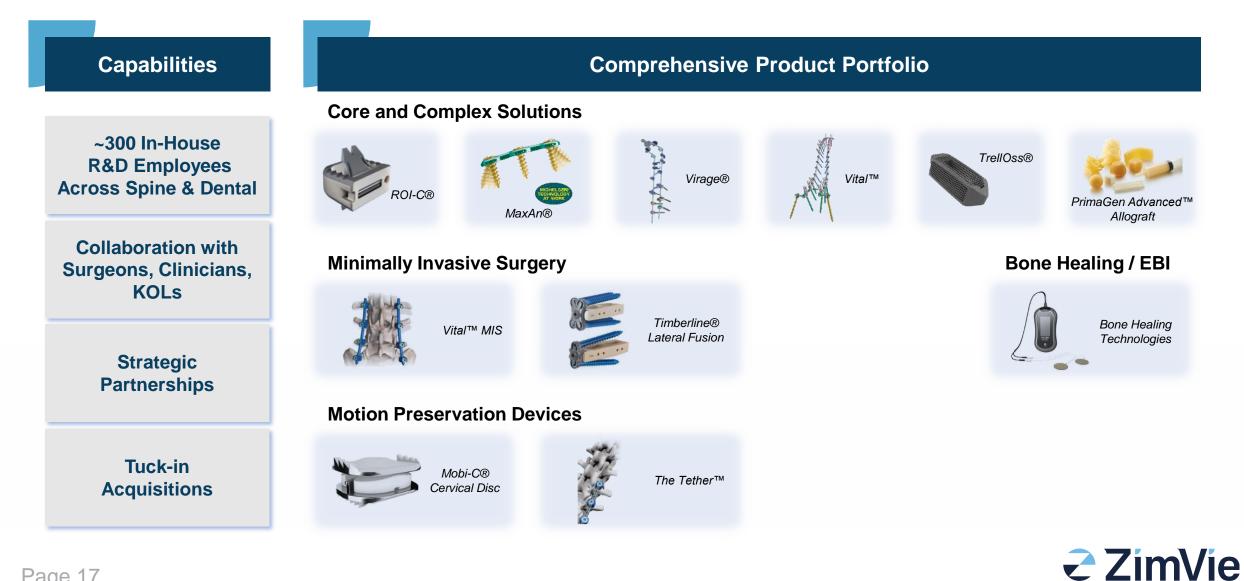
Dental





Spine





Platforms Supported by Extensive Clinical Evidence – 1,750+ peer-reviewed publications



disc in the US. Proven statistically superior to fusion at 10 years^[1] for twolevel disc replacement The only FDA-approved device for anterior vertebral body tethering to correct progressive idiopathic scoliosis; with over **7 years**^[2] of data Family of allografts, clinically documented to provide predictable bone regeneration that improves long-term success of implant procedures



Global Infrastructure

Sales and Distribution

Dental • 95% of sales are direct

- Third party distributors in smaller geographies
- **Customers:** Oral surgeons, general dentists, dental labs, DSOs
- **Spine United States:** Independent sales agents
 - Internationally: Directly-employed sales reps, independent sales agents, and exclusive distributors
 - Customers: Spine surgeons, hospital, ASC

Facilities

- ZimVie HQ located in Westminster, CO
- More than 40 facilities owned or leased
- 6 manufacturing sites worldwide
- 5 medical education and training locations



Global Headquarters

Manufacturing Sites

Commercial, Training, R&D Facilities

Focus on Delivering Long-Term Sustainable Growth



Proven Executive Leadership Team



Vafa Jamali Chief Executive Officer



Rich Heppenstall EVP, Chief Financial Officer



Heather Kidwell SVP, Chief Legal and Compliance Officer



Indraneel Kanaglekar SVP, President, Global Dental



Rebecca Whitney SVP, President, Global Spine



Michael Minette SVP, Strategy & Corporate Development



Ann Vu SVP, Regulatory Affairs and Quality Assurance



David Harmon SVP, Chief Human Resources Officer



Laura Driscoll VP, Communications



Ben Hutson SVP, Operations



SVP, Chief Information Officer

Experienced Board of Directors



Dave King Former Chairman and CEO, LabCorp



Sally Crawford Former COO, Healthsource, Inc.



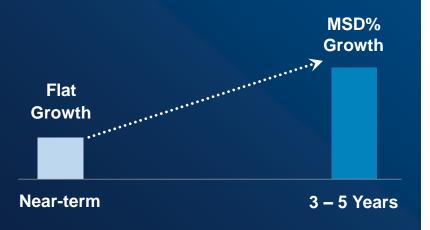
Vinit Asar President, CEO and Director, Hanger, Inc.



Karen Matusinec Former SVP, Treasurer McDonald's Corporation



Vafa Jamali CEO and Director, ZimVie Positioned to Capitalize on Multiple Opportunities for Growth





Well-positioned in large and growing ~\$20B global dental and spine markets



Comprehensive portfolio of trusted brands and products



Differentiated product profiles, supported by extensive clinical evidence



Established commercial infrastructure with global reach



Track record of successful innovation



Experienced management team with a focus on driving long-term sustainable growth

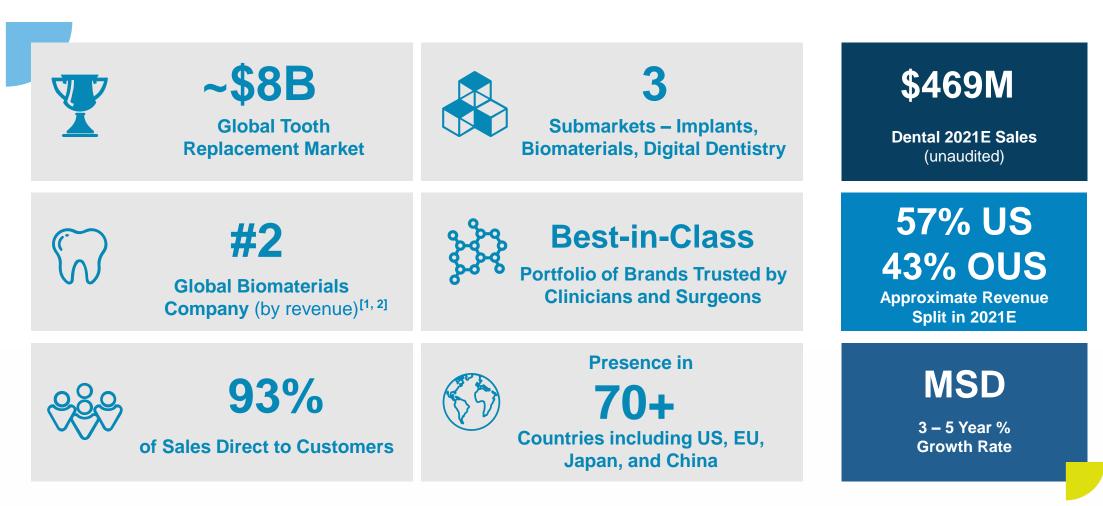


III. Overview of Dental Opportunity

Indraneel Kanaglekar SVP, President of Global Dental



Leading Dental Player with Strong Momentum



^[1] Dental Biomaterials | Medtech 360 | Market Insights | Europe | 2019 | <u>www.DecisionResourcesGroup.com</u> | pg. 10 ^[2] Dental Biomaterials | Medtech 360 | Market Insights | North America | 2019 | <u>www.DecisionResourcesGroup.com</u> | pg. 11

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Tooth Replacement: ~\$8B Market Growing at Mid Single Digits



120M people in the US are missing at least one tooth (44% of individuals aged 15+)^[1, 2, 3]



1 in 4 US patients who seek treatment receive an implant ^[1, 2, 3]



~2M people in the US are treated annually (<1% of population) ^[1, 2, 3]

	Major Trends Shaping Our Industry				Market Opportunit	
	Macro:					
		(FD)		$\overline{\mathbb{A}}$	 Dental Implant Solutions Biomaterials Digital Dentistry 	HSD growth
2, 3]	Aging global population	Increasing healthcare consumerism	Provider economic pressures	Adoption of technology for outcomes	~\$8B Market 2	MSD growth
	Industry-Specifi	ic:			1	MSD
			C C C C C C C C C C C C C C C C C C C		5	growth
	Under penetration of dental implant therapy	Consolidation of dental practices and labs	Adoption of digital workflow solutions	Growth in trained surgeons and dental clinicians		
					2021E	2026E
] American College of Prost] Straumann 2019 annual re		toapro.org/facts-figures/		2	Zim

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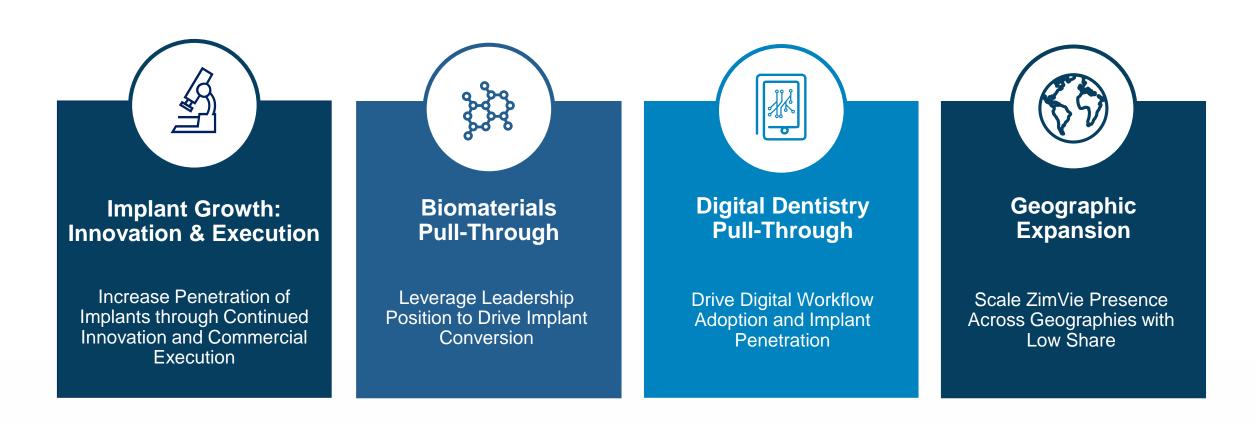
[2] Straumann 2019 annual report | pg. 29[3] Internal analysis using DIMDC implant and WHO population data

Product Overview





ZimVie Dental Growth Drivers





Deploy new product innovation and medical education across segments, and scale efficient digital workflow solutions across our most attractive geographies



Drive Implant Growth Through Continuous Innovation and Commercial Execution

	Key Highlights	 Broad and comprehensive portfolio Drives 60%+ of total dental revenue Innovative surface technologies 		 Proven clinical success 10M+ implants sold in the last 10 years 		
Strategies to Drive Implant Growth			ZimVie Dental Implant Portfolio		In Next 24 Months	
A	Innovation Steady cadence of new product launches to broaden clinical indications		Tapered Screw- Vent (TSV)	 Designed for both primary and secondary stability 20 years of clinical use and success (98.7% LT survival) 	Next-Gen Implants: • TSV	
	Medical Education Tailored curriculum content quality and	with differentiated	T3 Implant	 Hybrid surface topography Integrated platform switching Seal integrity 	 T3 Wide Offer improved 	
***	Commercial Execution Continue investment in DSO channel and maintain leadership in specialist segments		Others (TM, Osseotite®, Eztetic®, Spline®)	 Range of legacy designs with loyal customer bases 	primary stability, peri-implant health, immediacy	

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Leverage Biomaterials Leadership Position

Key Highlights

- #1 Allograft company ^[1]
- **#2** Global biomaterials company^[2, 3]
- Repairs bone defects
- Improved esthetic and clinical outcomes
- Implant pull-through

Strategies to Drive Implant Growth



Innovation

Expand biomaterials portfolio and conduct clinical studies to strengthen clinical data

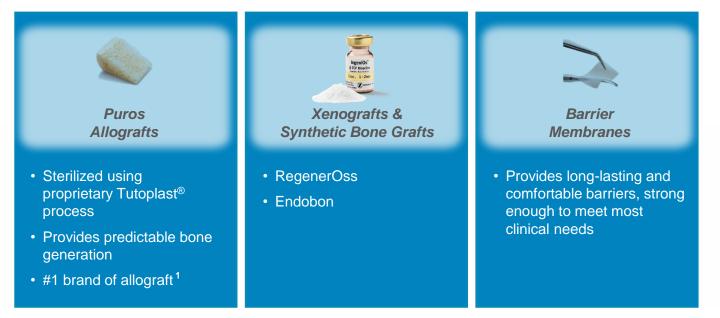


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Cross-Selling Initiative

Target loyal Puros and biomaterials users for dental implant conversions and acquire new customers

ZimVie Dental Biomaterials Portfolio



[1] Geistlich is primarily synthetic and xenograft player/seller

[2] Dental Biomaterials | Medtech 360 | Market Insights | Europe | 2019 | www.DecisionResourcesGroup.com | pg. 10

[3] Dental Biomaterials | Medtech 360 | Market Insights | North America | 2019 | www.DecisionResourcesGroup.com | pg. 11



Drive Implant Penetration Through Digital Dentistry



Mission

Increase Patient Access Bring dental implant therapy to underserved markets



Empower Dentists Reduce learning curve for dentists



Better Outcomes Increase clinician skill and proficiency



Economic Value Improve procedure affordability and efficiency

Opportunity

- Underpenetrated markets
- Increase number of trained surgeons
 and dentists per year
- Ability to enhance and accelerate adoption of digital technologies

Existing Barriers

- Learning curve for dentists
- Procedure economics: cost, time, number of patient visits, etc.
- Esthetic and long-term clinical outcomes

Digital Dentistry Solutions

- Guided surgery solutions to build proficiency and confidence; improve outcomes
- **Digital workflows** to improve collaboration and remove inefficiencies
- **Patient-specific restorative solutions** and surgery guides to improve esthetics and long-term clinical outcomes

Digital enablement represents a critical opportunity to drive implant procedure volume growth





Data Acquisition	Treatment Planning	Guided Surgery	Data Acquisition	Restorative Design	Restorative Production
Intraoral Scanner	 RealGUIDE software suite Guided surgery services in North America (Implant Concierge) 	 Implant Concierge surgical guides RealGUIDE software Surgical Kits 	 Intraoral Scanner Encode Impression System RealGUIDE collaboration toologies 	 BellaTek design services Encode empowered lab network 	 BellaTek abutments Zfx abutments RealGUIDE integration with HW platforms
	• EU and Japan expansion	• EU and Japan Expansion	Next Gen Encode	RealGUIDE CAD/CAM	Next Gen Ti-bases
Current ZimVie capabi	lity In Developmen	t Pipeline			



Drive Implant Growth via Digital Workflow Adoption



Encode[®]



RealGUIDE™ Software





New Product Introductions

Increase implant dentistry penetration via innovation Introduce unique new products and workflows focused on **simplification** of implant procedures and practice optimization: software, workflows, and patient-specific products



Technical Support and Services

Augment innovation and drive retention

Offer services and technical support to ensure dentists and labs can harness the potential of digital dentistry innovations for implant dentistry



Drive Implant Synergies

Create value for stakeholders through end-to-end digitallyenabled implant solutions

Case-in-a-box and guided surgery solutions for DSOs that can help standardize training, reduce learning curve, and drive practice efficiency

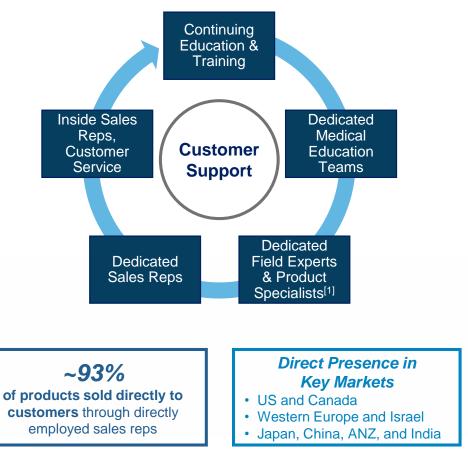
Leverage patient-specific restorative technologies to drive implant pull-through



Digital Dentistry Pull-Through

Global Presence Enables Opportunistic Geographic Expansion

Established Presence and Support



Geographic Expansion Strategy



Leverage existing commercial infrastructure in attractive direct and indirect geographies



Target countries or geographies with certain, defined criteria



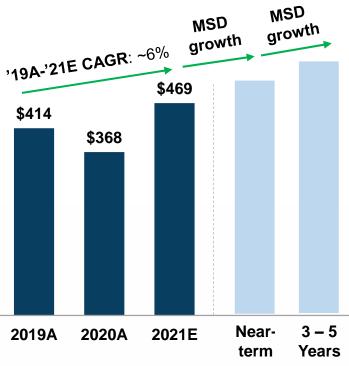
Deploy previously successful playbook in newly identified geographies



Focused on Meaningful Growth Initiatives in the Near-Term

		2019 – 2021	2022 – 2024	
	Implant Growth	 DSO channel investment 	Flagship launchesDSO channel expansion	
Growth Drivers	Biomaterials Pull-ThroughInnovationDigital Dentistry Pull-Through• Guided surgery solutions 		Continued innovationImplant pull-through initiative	^{,19A-'2} \$414
			 Expansion of software solutions Implant pull-through initiatives 	
	Geographic Expansion	 Japan investment 	 Investment in select direct geographies 	
Upside	Tuck-In Acquisitions	 Hakuho: Japan distributor Implant Concierge 3DIEMME (RealGUIDE) 	 Continued focus on accretive tuck-in acquisitions 	2019A

Dental Revenue^[1](\$M)



^[1]2021 revenue unaudited



Dental Key Takeaways

- #5 share in an attractive ~\$8B global market
- Well-positioned business with operating performance momentum
- Focused on four key growth drivers:
 - ✓ Implant Growth via Innovation and Execution
 - ✓ Biomaterials Pull-Through
 - ✓ Digital Dentistry Pull-Through
 - ✓ Geographic Expansion



Consistent and profitable MSD growth underpinned by favorable market dynamics, attractive key growth drivers, defined and actionable strategy, and focused execution



IV. Overview of Spine Opportunity

Rebecca Whitney *SVP, President of Global Spine*

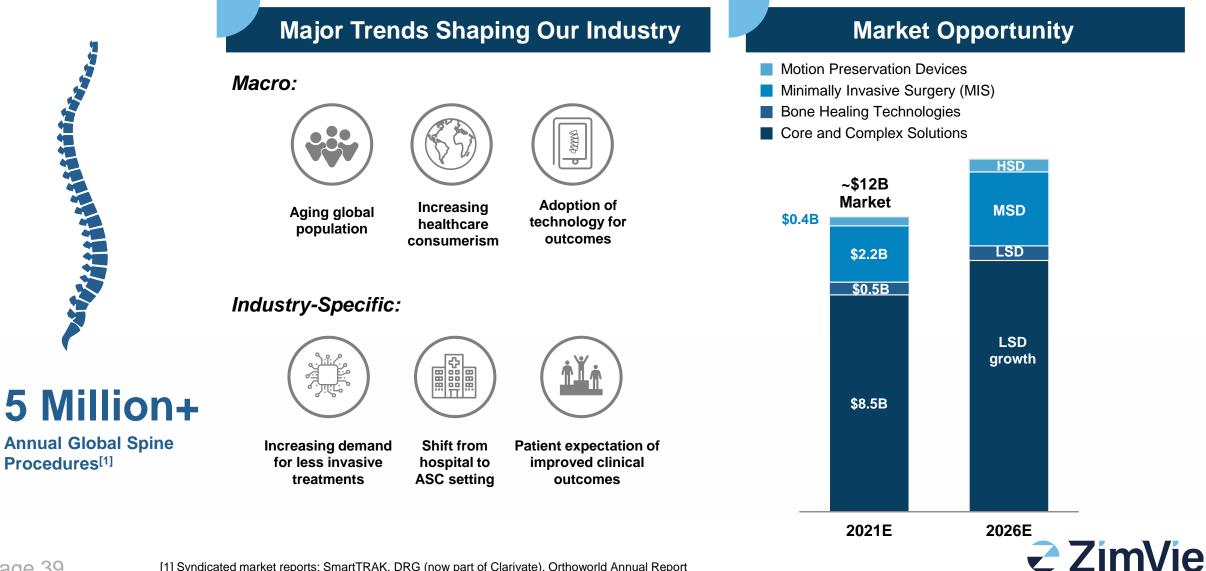


Leading Spine Player with Significant Growth Opportunity

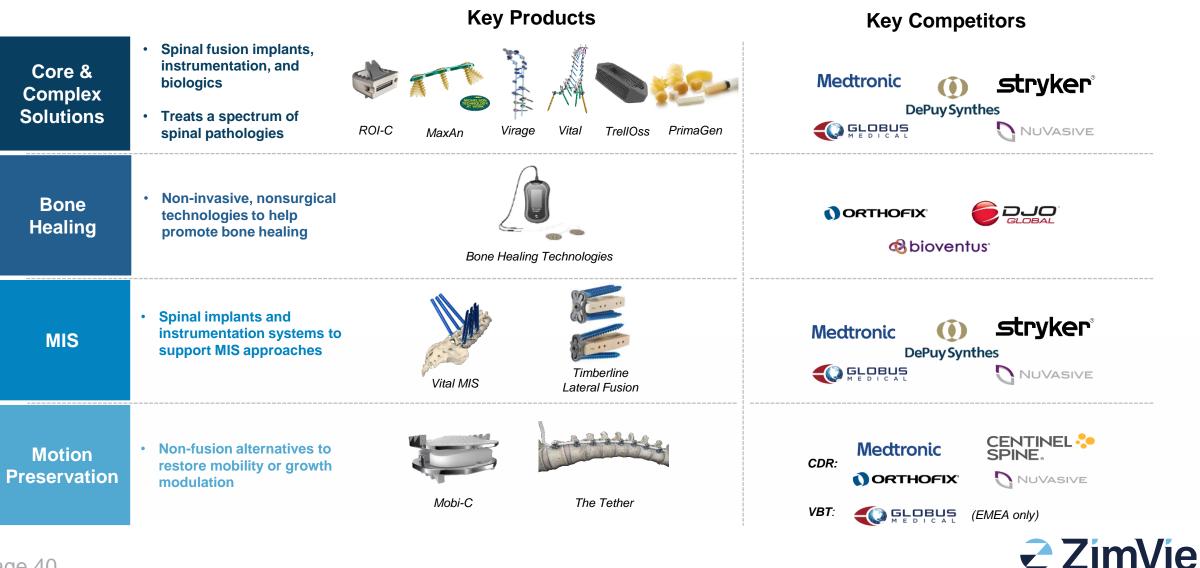


Spine Surgery Market is a Growing ~\$12B Opportunity



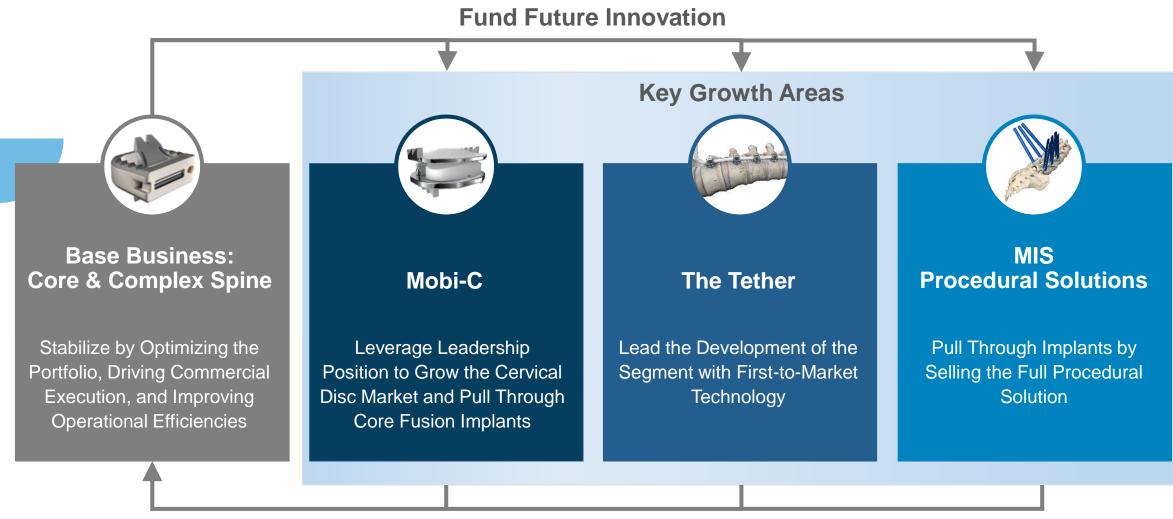


Product Overview



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Drive Turnaround To Stabilize Then Grow

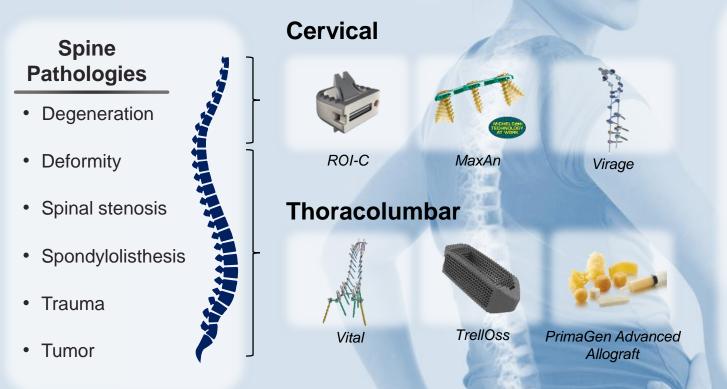


Pull-Through Base Business



Support Surgeon Efforts to Treat a Spectrum of Spinal Pathologies

Core and Complex Portfolio Support 77%^[1] of Spine Procedures Today



Base Business: Core & Complex Spine

- Optimize portfolio by filling product gaps and streamlining offering
- Innovate beyond the implant (efficiency, valuebased solutions) to create implant pull-through
- Build solutions focused on clinical and operational efficiencies and utilize value-based contracting to grow share in Core Spine
- Overhaul operations to improve service levels and reduce inventory expenses
- Continuously improve US commercial execution

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Well-Positioned in Attractive Sub-Segments



Cervical Disc Replacement (CDR) for Degenerative Disc Disease

Mobi-C

Restoring quality of life by preserving motion for patients with cervical disc disease

Impact^[1]:

- 150,000+ patients treated since 2004
- 4,500+ surgeons trained on Mobi-C since product launch
- 3,200+ surgeons using Mobi-C annually

for Pediatric Scoliosis

Vertebral Body

Tethering (VBT)

Transforming scoliosis care for children by preserving motion

Impact^[1]:

- 1,020+ children have received The Tether since HDE approval in August of 2019
- ~50 surgeons actively performing tethering



Minimally Invasive Surgery (MIS)

MIS Procedural Solutions

Enabling faster recovery for patients with lumbar spine disease

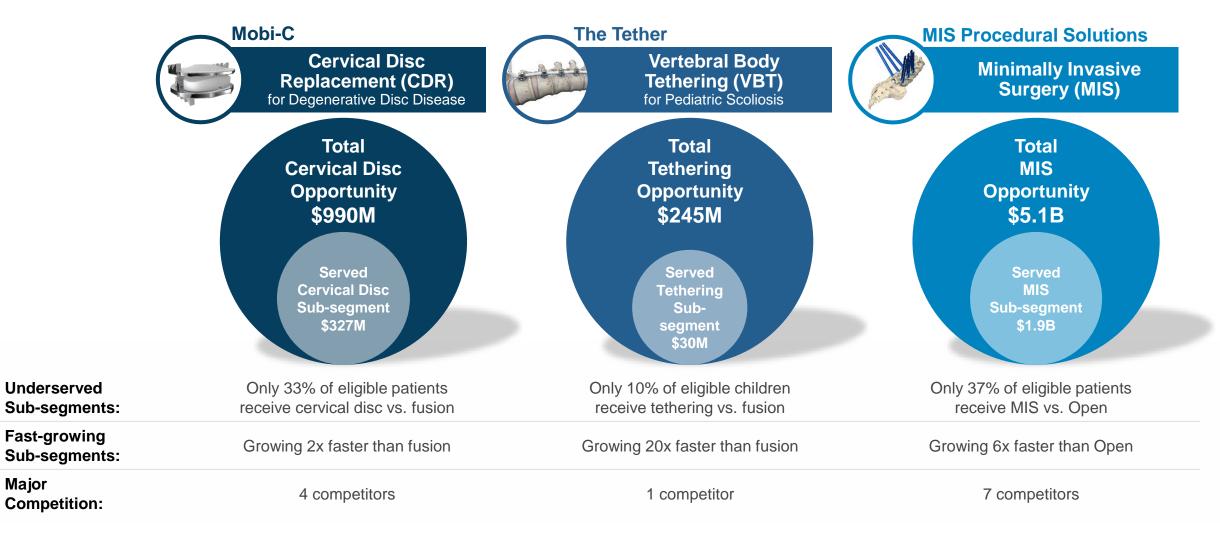
Impact^[1]:

 380+ patients have received Vital MIS since its launch in May 2021



[1] Internal analysis

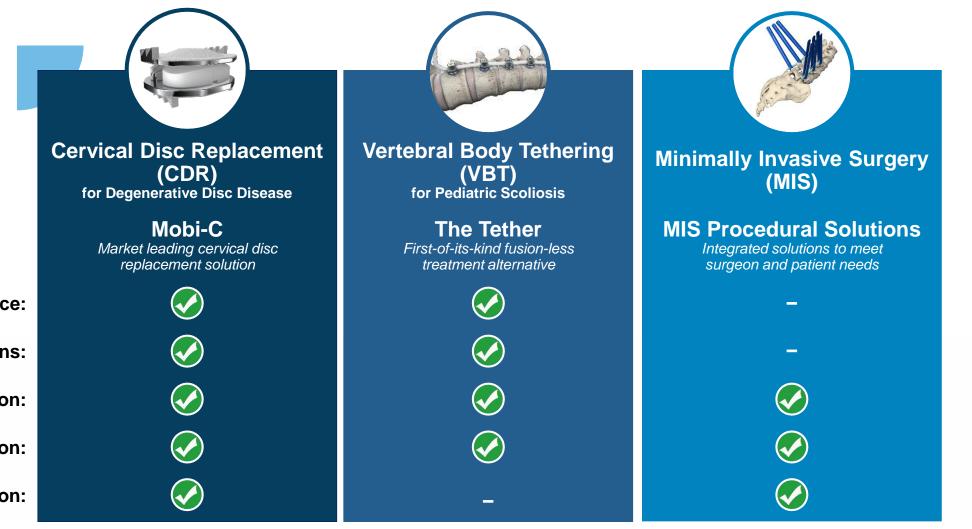
Focus on Underdeveloped, High-Growth Markets





Major

Expanding Patient Access to Best-in-Class Solutions



∼ ZimVie

Long-term Clinical Evidence:

Patient Awareness Campaigns:

Surgeon & Sales Education:

Platform Innovation:

Site of Care Optimization:



Mobi-C: Restoring Quality of Life by Preserving Motion for Patients with Cervical Disc Disease



Mission

Poorly Served Market: 2/3 of patients indicated for cervical disc are fused, resulting in loss of mobility and function



Faster Recovery: Cervical disc patients return to work up to 20 days faster than fusion patients



Better Outcomes: Cervical disc patients have only 1/3 the rate of subsequent surgeries Total Cervical Disc Opportunity \$900M

> Served Cervical Disc Sub-segment \$300M

Economic Value: More cost-effective treatment versus fusion post surgery

Opportunity

- 3x more patients should be receiving cervical disc replacement today
- Mobi-C has 10 years of statistically superior clinical outcomes vs. fusion
- Mobi-C leads the space with >50% share and is well-positioned to further develop the market
- Cervical disc replacement is ideal for fast-growing surgery center market

Existing Barriers

- Fusion still considered gold standard by majority of surgeons
- Surgeons reimbursed 44% more for fusion vs. cervical disc replacement
- Patient indications not well understood by most surgeons
- Sales cycle requires creating belief in new approach with surgeons

Mobi-C Solutions

- Use data and advocacy to obtain reimbursement equality
- **Promote to ASC market** where there are fewer reimbursement hurdles
- Educate surgeons on patient
 indications and benefits of cervical disc
 vs. fusion
- Create demand through informed patients via awareness campaigns
- Build sales team skilled in creating markets vs. selling features and benefits



Mobi-C: Restoring Quality of Life by Preserving Motion for Patients with Cervical Disc Disease





The Tether: Transforming Scoliosis Care For Children By Preserving Their Motion



Poorly Served Market: 90% of children eligible for tethering are instead fused, limiting growth and mobility



Motion Preserving: Alternative to fusion improves and sustains longterm quality of life



Promising Results: Greater than 92% success rate at follow up (average 5.4 years) Faster Recovery: Return to full physical activity as soon as 4 weeks after surgery

Opportunity

- 10x more children should be receiving tethering today
- The Tether is the **only FDA approved system** for vertebral body tethering via Humanitarian Device Exemption
- The Tether leads the space and is endorsed by world-renowned thought leading surgeons

Existing Barriers

- Procedure is relatively new; fusion still considered gold standard by ~85% of surgeons
- Payer reimbursement coverage is limited and frequently requires appeal and/or additional discussion
- **Parents are often unaware** of tethering and the importance of early intervention
- Families have **limited access to surgeons** performing tethering

Tether Solutions

- Build clinical evidence with research societies and surgeon advocates to increase surgeon confidence and expand payer coverage
- Develop predictive analytics and patient selection tools to improve clinical outcomes
- Educate parents via awareness campaigns focused on both clinical outcomes and lifestyle benefits
- Make patients aware of surgeons who embrace tethering



Total

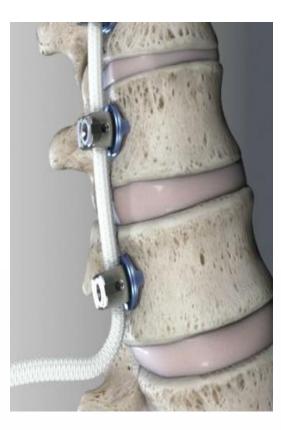
Tether Opportunity

\$130M

Served Tether Sub-segment \$20M

Mission

The Tether: Transforming Scoliosis Care For Children By Preserving Their Motion





MIS Procedural Solutions: Enabling Faster Recovery For Patients with Lumbar Spine Disease



63% of patients with degenerative Spine disease are still receiving surgery via invasive open approach



Faster Recovery: Patients recover faster after MIS surgery due to muscle sparing approaches



MIS **Opportunity** \$4.7B

Total



Economic Value: Shorter length of stay reduces total cost of care

Opportunity

- 2.7x more patients should be receiving minimally invasive surgery today
- Lumbar MIS is well-suited for standalone surgery centers where procedures are growing **3x faster** than those in hospitals
- MIS procedures are ideal for fastgrowing surgery center market

Existing Barriers

- Tenured surgeons not originally trained on MIS approach and often resistant to change
- Smaller incisions create restricted anatomy visualization which reduces surgeon confidence
- Enabling technology improves visualization but can be cost prohibitive
- MIS approach initially increases procedure time and cost

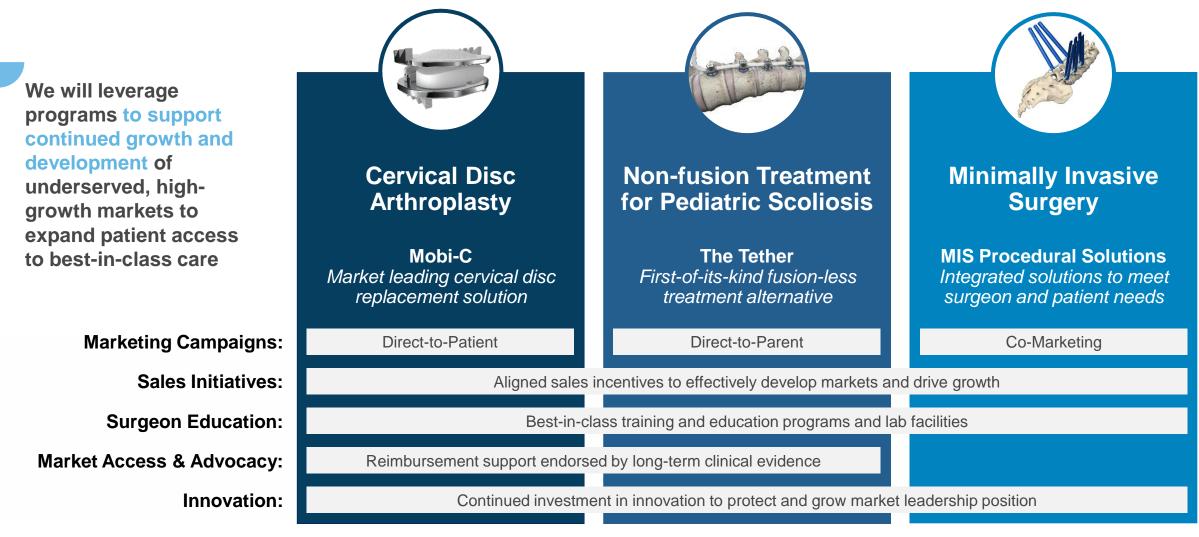
MIS Solutions

- Reduce surgeon learning curve by training surgeons on MIS procedural solutions
- Customize MIS procedural solutions to fast-growing surgery center market
- Invest in clinical and economic data to define MIS benefits and drive adoption



Mission

Leverage Market Development Competencies to Expand our Opportunity





Transforming and Realigning Spine Business

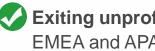
State of the Business **Pre-2021**

- Stuck in the middle without a unique identity and biased toward commoditized sub-segments
- **US sales disruption** due to multiple • post-integration sales channel consolidations
- Redundant portfolio with several ۰ overlapping products expensive to support and maintain
- Lack of focus and discipline led to • trying to be all things to all people (too many projects, unprofitable countries and brands, high cost to serve)

Transformations Initiated in 2021



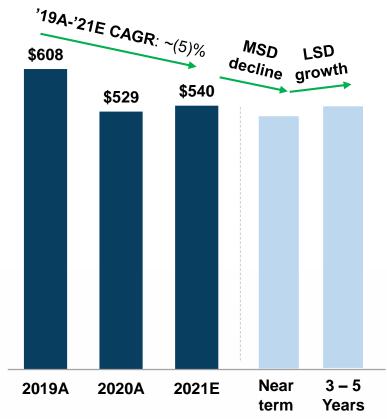
- Focusing strategy on pursuing growth in key sub-segments with differentiated solutions
- **Disciplined commercial execution** aligning US sales channel to most important business priorities
- Optimizing portfolio by streamlining offering to eliminate redundancy
- Refocusing innovation to target product and program development for key franchises



Exiting unprofitable countries in EMEA and APAC

Continuous improvement (rightsizing cost infrastructure, inventory, operations)

Spine Revenue^[1] (\$M)



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^[1] 2021 revenue unaudited. Excludes impact of related party transactions; includes \$9 million in revenue from exited markets

Spine Key Takeaways:



- Well-positioned with a global footprint and broad portfolio serving all segments of the Spine market
- Turnaround base business to focus on three main growth drivers:
 - ✓ Mobi-C
 - ✓ The Tether
 - ✓ MIS Procedural Solutions



Utilize proven market development principles to expand patient access to best-in-class care while focusing on underserved, high-growth sub-segments

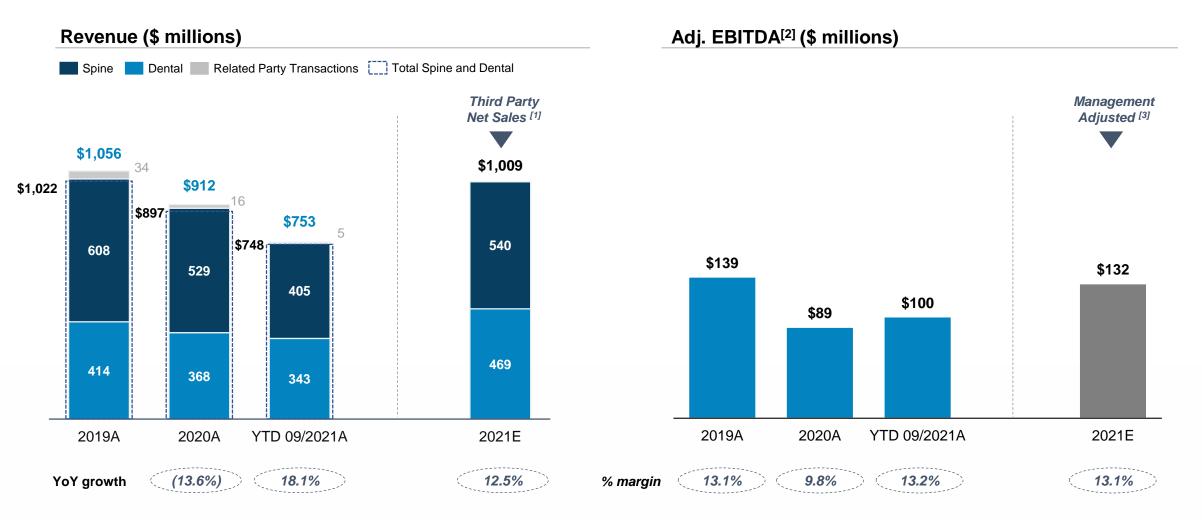




Rich Heppenstall *Chief Financial Officer*



Historical Financial Performance Snapshot



^[1] Unaudited. Excludes impact of related party transactions; includes \$9 million in revenue from exited markets

^[2] Adjusted EBITDA excludes share-based compensation; goodwill impairment; integration, restructuring and other expenses; and other various costs. Refer to Appendix for comparable GAAP measure and reconciliation ^[3] Management Adjusted EBITDA gives effect to the separation as if the Company had operated as an independent, publicly traded company for the full year 2021. These adjustments include, but are not limited to certain costs to establish ourselves as a standalone public company and exclusion of other costs that are highly variable and are for a specified period of time. Refer to Appendix for further information



Navigating COVID



COVID significantly impacted Dental and Spine markets in 2020, ongoing uncertainty influencing Spine recovery in 2021 and early 2022

	2020	2021	2022 outlook
Dental	Significant disruption in Q1 and Q2 Dental offices returned to normal operation in Q3, business recovered pent-up demand within 2020	US: Dental offices generally operating normally with limited staffing shortages. Business had normal demand in 2021 OUS: Ongoing COVID disruption in China, Australia, and India	Comparable to 2021 Expect revenue growth in mid single digits
Spine	Significant disruption in Q1 and Q2 Slow recovery in Q3 Elective surgeries recovered in Q4	Q1 strength as elective surgeries continued Regional pockets of disruption throughout Q2 and Q3 Omicron softness at the end of 2021	COVID disruption expected in Q1 and into Q2 Expect revenue contraction in mid single digits



Foundational Strength of Underlying Business and Global Scale Support a Compelling Financial Opportunity



Well-positioned Global Leader in Dental and Spine Clinically Differentiated Brand Portfolio and Focused Innovation Pipeline Global Reach and Broad Geographic Footprint



Enables Financial Flexibility via EBITDA and Free Cash Flow Expansion Opportunity



Apply Disciplined Framework To Maximize Financial Opportunities

Sales Growth	 Commercial focus coupled with best-in-class medical training in high-growth markets Leverage clinically superior products in dental and spine product platforms Focus on digital dentistry to drive pull-through and spine growth drivers Expansion in underserved geographies
Operational Excellence	 Optimize the utilization and productivity of manufacturing and supply chain footprint Improve integrated business management processes to minimize waste Reduce overall cost to serve
Expanded EBITDA Margins	 Execution of sales growth and operational excellence initiatives Institutionalize an enterprise mindset and significantly improve fiscal discipline Enables expanded operating leverage enabling increased financial flexibility
Capital Allocation Flexibility	 Leverage reduction Target and select R&D investment in higher growth sub-markets Invest in high rate of return cost optimization projects Active working capital management and disciplined allocation of capital expenditures
Excellence Expanded EBITDA Margins Capital Allocation	 Improve integrated business management processes to minimize waste Reduce overall cost to serve Execution of sales growth and operational excellence initiatives Institutionalize an enterprise mindset and significantly improve fiscal discipline Enables expanded operating leverage enabling increased financial flexibility Leverage reduction Target and select R&D investment in higher growth sub-markets Invest in high rate of return cost optimization projects

2022 Full-Year Financial Guidance



Note: Management adjusted financial information gives effect to the separation as if the Company had operated as an independent, publicly traded company for the full year 2021. These adjustments include, but not limited to certain costs to establish ourselves as a standalone public company and exclusion of other costs that are highly variable and are for a specified period of time ^[1] Unaudited

^[2] Adjusted EBITDA excludes share-based compensation; goodwill impairment; integration, restructuring and other expenses; and other various costs

^[3] Adjusted Net Earnings is defined as GAAP net earnings adjusted to exclude goodwill impairment; restructuring costs; acquisition, integration, divestiture and related costs; other various costs; and the tax effect of all adjustments and discrete tax adjustments and other tax-related adjustments

^[4] Not fully diluted for 2022



Refer to Appendix for further information regarding Non-GAAP measures

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Fueling Sustainable Sales Growth and Delivering Significant Margin Expansion

Near-Term

- Bolstering Our Teams
- Strategic Prioritization
- New Product Launches
- Manufacturing Footprint & Automation

3 – 5 Years

- New Product Innovation
- Market Development
- Leveraging Our Channel
- Geographic Expansion
- Digital / Enabling Rollout

Incremental Upside

- Strategic Bets
- Market Expansion
- Additional Share Gains



Driving >400bps Adj. EBITDA Margin Expansion



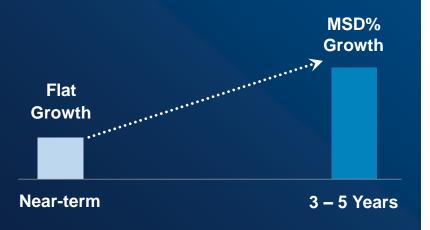




Vafa Jamali Chief Executive Officer



Positioned to Capitalize on Multiple Opportunities for Growth





Well-positioned in large and growing ~\$20B global dental and spine markets



Comprehensive portfolio of trusted brands and products



Differentiated product profiles, supported by extensive clinical evidence



Established commercial infrastructure with global reach



Track record of successful innovation



Experienced management team with a focus on driving long-term sustainable growth



Question & Answer









Vafa Jamali ZimVie Chief Executive Officer

Indraneel Kanaglekar

SVP, President, Global Dental, ZimVie

Rebecca Whitney

SVP, President, Global Spine, ZimVie

Rich Heppenstall

ZimVie Chief Financial Officer

Thank you

ZimVie

Disclaimer for Patient Testimonials

NOT ALL PATIENTS ARE CANDIDATES FOR THE PRODUCTS AND/OR PROCEDURES PRESENTED HEREIN. RESULTS ARE NOT NECESSARILY TYPICAL, INDICATIVE, OR REPRESENTATIVE OF ALL RECIPIENT PATIENTS AND RESULTS MAY VARY. APPROPRIATE POST-OPERATIVE ACTIVITIES WILL DIFFER FROM PATIENT TO PATIENT. FOR FULL INDICATIONS, CONTRAINDICATIONS, WARNINGS, PRECAUTIONS, RISKS, OR POTENTIAL ADVERSE EVENTS VISIT CERVICALDISC.COM AND MYSCOLIOSIS.COM.

THE OPINIONS EXPRESSED IN THE MOBI-C AND TETHER PATIENT TESTIMONIALS ARE SOLELY THOSE OF THE INDIVIDUAL PATIENT/CAREGIVER AND ARE UNIQUE TO HIS OR HER EXPERIENCE. THIS INFORMATION IS FOR EDUCATIONAL PURPOSES ONLY AND SHOULD NOT TAKE THE PLACE OF DISCUSSIONS WITH A HEALTH CARE PROVIDER NOR IS IT INTENDED TO DIAGNOSE ANY DISEASES, AILMENTS, OR OTHER PHYSICAL CONDITIONS. SURGERY OF ANY KIND CARRIES POTENTIAL RISKS AND INVOLVES RECOVERY TIME, EACH OF WHICH ARE UNIQUE TO THE INDIVIDUAL. INDIVIDUAL RESULTS FOR ANY SURGERY WILL VARY. EACH PATIENT WILL EXPERIENCE A DIFFERENT POST-OPERATIVE ACTIVITY LEVEL, WHICH IS DEPENDENT UPON HIS OR HER OWN INDIVIDUAL CLINICAL FACTORS. INDIVIDUALS SHOULD TALK TO A DOCTOR ABOUT THEIR CONDITION AND AVAILABLE TREATMENT OPTIONS TO SEE IF CERVICAL DISC REPLACEMENT OR ANTERIOR VERTEBRAL BODY TETHERING PROCEDURE IS RIGHT FOR THEM, AS WELL AS POTENTIAL RISKS AND OUTCOMES RELATIVE TO A CERVICAL DISC REPLACEMENT OR ANTERIOR VERTEBRAL BODY TETHERING PROCEDURE.

THE MOBI-C CERVICAL DISC PROSTHESIS IS INDICATED IN SKELETALLY MATURE PATIENTS FOR RECONSTRUCTION OF THE DISC FROM C3 TO C7 FOLLOWING DISCECTOMY AT ONE OR TWO CONTIGUOUS LEVELS FOR INTRACTABLE RADICULOPATHY (ARM PAIN AND/OR A NEUROLOGIC DEFICIT) WITH OR WITHOUT NECK PAIN OR MYELOPATHY DUE TO ABNORMALITY LOCALIZED TO THE LEVEL OF THE DISC SPACE AND AT LEAST ONE OF THE FOLLOWING CONDITIONS CONFIRMED BY RADIOGRAPHIC IMAGING (CT, MRI, X-RAYS): HERNIATED NUCLEUS PULPOSUS, SPONDYLOSIS (DEFINED BY THE PRESENCE OF OSTEOPHYTES), AND/OR VISIBLE LOSS OF DISC HEIGHT COMPARED TO ADJACENT LEVELS. THE MOBI-C CERVICAL DISC PROSTHESIS IS IMPLANTED USING AN ANTERIOR APPROACH. PATIENTS SHOULD HAVE FAILED AT LEAST 6 WEEKS OF CONSERVATIVE TREATMENT OR DEMONSTRATED PROGRESSIVE SIGNS OR SYMPTOMS DESPITE NONOPERATIVE TREATMENT PRIOR TO IMPLANTATION OF THE MOBI-C CERVICAL DISC PROSTHESIS.

THE TETHER™ - VERTEBRAL BODY TETHERING SYSTEM IS A HUMANITARIAN DEVICE AUTHORIZED BY FEDERAL LAW FOR USE IN THE TREATMENT OF SKELETALLY IMMATURE PATIENTS THAT REQUIRE SURGICAL TREATMENT TO OBTAIN AND MAINTAIN CORRECTION OF PROGRESSIVE IDIOPATHIC SCOLIOSIS, WITH A MAJOR COBB ANGLE OF 30 TO 65 DEGREES WHOSE OSSEOUS STRUCTURE IS DIMENSIONALLY ADEQUATE TO ACCOMMODATE SCREW FIXATION, AS DETERMINED BY RADIOGRAPHIC IMAGING. PATIENTS SHOULD HAVE FAILED BRACING AND/OR BE INTOLERANT TO BRACE WEAR. THE EFFECTIVENESS OF THIS DEVICE FOR THIS USE HAS NOT BEEN DEMONSTRATED. RISKS & CONTRAINDICATIONS FOR THE TETHER: COMMON POST-OPERATIVE RISKS INCLUDE OVER-CORRECTION OF THE INSTRUMENTED CURVE, CORD BREAKAGE, NAUSEA, VOMITING, AND BONE SCREW MIGRATION. THE TETHER IS NOT APPROPRIATE FOR PATIENTS WHO HAVE REACHED SKELETAL MATURITY, HAVE POOR BONE QUALITY, OR HAVE A SYSTEMIC OR LOCAL INFECTION AT THE SURGICAL SITE. INDIVIDUALS SHOULD TALK TO A SURGEON ABOUT WHETHER SCOLISIS TREATMENT WITH THE TETHER OR ANOTHER TREATMENT IS RIGHT FOR THEM AND THE RISKS OF THE PROCEDURE. ZIMMER BIOMET DOES NOT PRACTICE MEDICINE; ONLY A SURGEON CAN ANSWER QUESTIONS REGARDING AN INDIVIDUAL'S SYMPTOMS, DIAGNOSIS, AND TREATMENT.



FINANCE APPENDIX



Non-GAAP Measures and Basis for Financial Presentation

We have historically existed and functioned as part of the consolidated business of Zimmer Biomet. The accompanying financial information is prepared on a standalone basis and derived from Zimmer Biomet's consolidated financial statements and accounting records

Earnings before interest, income taxes, depreciation and amortization ("EBITDA") and Adjusted EBITDA are alternative views of our performance that we provide because they are expected to be important internal measures. Since EBITDA and Adjusted EBITDA are not determined in accordance with GAAP, they have no standardized meaning prescribed by GAAP and, therefore, may not be comparable to the calculation of similar measures of other companies. These metrics should be considered in addition to, but not as a substitute for or superior to, information prepared in accordance with GAAP. Non-GAAP adjustments to EBITDA and Adjusted EBITDA are described in this Appendix.

The accompanying historical financial information reflects the historical financial results of Zimmer Biomet's spine (including bone healing technologies) and dental businesses and includes all revenues and costs directly attributable to our businesses, including costs for facilities, functions, and services we utilize, and also includes an allocation of expenses related to certain Zimmer Biomet commercial and corporate functions, including distribution quality, regulatory, information technology, finance, executive, human resources and legal.

The accompanying Management Adjusted EBITDA gives effect to the separation of these businesses into an independent, publicly traded company. Management adjustments include, but are not limited to:

- Certain costs to establish ourselves as a standalone public company, as well as ongoing additional costs associated with operating as an independent, publicly traded company;
- · Acquisition, integration and restructuring expenses incurred for a specified period of time
- Corporate-related items such as non-cash stock option expense and allocation of expenses related to certain Zimmer Biomet commercial and corporate functions, including distribution, quality, regulatory, information technology, finance, executive, human resources and legal
- · Amortization of acquisition-related intangibles;
- · Other costs that we consider highly variable and are for a specified period of time

The management adjustments are based on available information and assumptions that management believes are reasonable given the information that is currently available. The accompanying historical and management adjusted financial information does not necessarily reflect the financial condition, results of operations and cash flows that we would have achieved as a separate, publicly traded company during the periods presented or those that we will achieve in the future.

With respect to the Company's guidance for Management Adjusted EBITDA and Adjusted EBITDA Margin in 2021E and Adjusted EPS in 2022, a reconciliation of Management Adjusted EBITDA to net income (loss) and Adjusted EPS to net income (loss) per share, the most comparable GAAP measures, is not available without unreasonable effort due to the Company's limited visibility into and inability to make accurate projections and estimates of items including GAAP allocations and other GAAP carveout adjustments. These items may vary greatly from year to year and could significantly impact the Company's results as reported in accordance with GAAP.



2022 Full-Year Financial Guidance

Including One-Time Spin Metrics



Non-GAAP	2022 Guidance	One-Time Spin Guidance		
NOII-GAAP		Dental	Spine	
Revenue growth (Annual growth rate)	Flat to 2021 (\$1.0B)	+ MSD	- MSD	
Gross margin		Mid 60's%	Mid 60's%	
R&D as % of revenue		5% - 6%	5% - 6%	
SG&A as % of revenue		35% - 40%	47.5% - 52.5%	
Adjusted EBITDA margin ^[1,2]	0 - 50bps improvement to 2021			
D&A ^[3]		\$4 - \$6 million	\$34 - \$37 million	
Share based compensation		\$13 - \$16 million		
Shares outstanding ^[4]		~26.1 million		
Adjusted EPS ^[5]	\$2.10 - \$2.30			
Capital expenditures ^[6] :		\$50 - \$60 million		
Instrumentation as % of revenue			5% - 6%	
Other Capex as % of revenue		2% - 3%	1% - 2%	

^[1] Adjusted EBITDA excludes share-based compensation; goodwill impairment; integration, restructuring and other expenses; and other various costs

^[2] Includes approximately \$61 million of stand-up costs not allocated to Dental and Spine segment financials

^[4] Not fully diluted for 2022

^[5] Adjusted Net Earnings is defined as GAAP net earnings adjusted to exclude goodwill impairment; restructuring costs; acquisition, integration, divestiture and related costs; other various costs; and the tax effect of all adjustments and discrete tax adjustments and other tax-related adjustments. Refer to "Non-GAAP Measures and Basis for Financial Presentation" for further information.

^[6] Consolidated and includes Capital Expenditures not allocated to Dental and Spine segments



^[3] Excludes approximately \$3 million of corporate amortization costs not allocated to Dental and Spine segment financials; excludes intangible asset amortization

Historical Reported Combined Statements of Earnings

(in \$ millions)			
	2019A	2020A	3Q21 YTD (unaudited)
Third party, net	\$1,021.6	\$896.9	\$748.2
Related party, net	33.9	15.5	4.8
Total net sales	\$1,055.5	\$912.4	\$753.0
Cost of products sold, excluding intangible asset amortization	309.4	302.7	256.4
Related party cost of products sold, excluding intangible asset amortization	24.5	10.2	3.5
Intangible asset amortization	83.4	85.5	65.0
Research and development	55.6	49.2	43.9
Selling, general and administrative	605.4	533.5	405.1
Goodwill impairment	-	142.0	-
Restructuring	1.8	9.7	2.3
Acquisition, integration, divestiture and related	3.2	2.2	12.0
Operating expenses	1,083.3	1,135.0	788.2
Operating loss	(\$27.8)	(\$222.6)	(\$35.2)
Other income (expense), net	0.2	1.6	(0.4)
Interest expense, net	(0.1)	(0.3)	(0.3)
Loss before income taxes	(27.7)	(221.3)	(35.9)
(Benefit) provision for income taxes	0.2	(42.3)	(1.3)
Net loss	(27.9)	(179.0)	(34.6)
Less: Net earnings attributable to noncontrolling interest	0.1	0.1	-
Net loss of the Spine and Dental Businesses of Zimmer Biomet Holdings, Inc.	(\$28.0)	(\$179.1)	(\$34.6)

₹ ZimVie

Reconciliation of Adjusted EBITDA

(in \$ millions)				
	2019A	2020A	3Q21 YTD (unaudited)	
Net loss of the Spine and Dental Businesses of Zimmer Biomet Holdings, Inc.	(\$28.0)	(\$179.1)	(\$34.6)	
Interest expense, net	0.1	0.3	0.3	
(Benefit) provision for income taxes	0.2	(42.3)	(1.3)	
Depreciation and amortization	135.1	134.3	95.7	
EBITDA	\$107.4	(\$86.8)	\$60.1	
Share-based compensation ^[1]	10.7	10.2	8.8	
Goodwill impairment ^[2]		142.0		
Restructuring ^[3]	1.8	9.7	2.3	
Acquisition, integration, divestiture and related ^[3]	3.2	2.2	12.0	
Other various costs ^[4]	15.5	12.1	16.3	
Adjusted EBITDA	\$138.6	\$89.4	\$99.5	

^[1] Excludes share-based compensation from Adjusted EBITDA due to its non-cash nature.

^[2] Excludes goodwill impairment from Adjusted EBITDA because of the significance of these charges and their non-cash nature.

^[3] Restructuring, acquisition, integration, divestiture and related costs are expenses from our Parent's corporate restructuring program and from acquisitions and related integration that are directly related to the Company and are for a specified period of time. Therefore, we exclude these costs from Adjusted EBITDA.

^[4] Excludes certain Parent-related allocated expenses from projects, events or other various costs that are considered highly variable and for a specified period of time. These costs include expenses and gains from initial compliance with the EU Medical Device Regulation for previously-approved products, compliance with Parent's deferred prosecution agreement related to certain US Foreign Corrupt Practices Act matters, allocation of costs from Parent's global restructuring program, allocation of costs related to Parent's integration activities of acquired businesses, and the impact from excess and obsolete inventory on certain product lines we intend to discontinue.

