

## Zimmer Biomet

Advancing Our Commitment to Deliver
Greater Value for All Stakeholders
FEBRUARY 2021

# Cautionary Note Regarding Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, including any statements about our forecasts, expectations, plans, intentions, strategies or prospects. All statements other than statements of historical or current fact are, or may be deemed to be, forward-looking statements. Such statements are based upon the current beliefs, expectations and assumptions of management and are subject to significant risks, uncertainties and changes in circumstances that could cause actual outcomes and results to differ materially from the forward-looking statements. These risks, uncertainties and changes in circumstances include, but are not limited to, statements regarding the anticipated spin-off of our Spine and Dental businesses, the expected timetable for completing the transaction, the tax-free nature of the transaction, the future financial and operating performance of each company following the transaction, benefits and synergies of the transaction, strategic and competitive advantages of each company, and future growth and other opportunities for each company. There is no assurance that the proposed transaction will be completed, that our Board of Directors will continue to pursue the proposed transaction (even if there are no impediments to completion), or that the proposed transaction will be the most beneficial alternative considered. Forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from historical experience or our present expectations, including but not limited to risks and uncertainties regarding economic, competitive, governmental, regulatory and technological factors affecting our operations, markets, products, services, customers and suppliers, the impact of the COVID-19 pandemic, as well as any changes in or abandonment of the proposed transaction and our ability to satisfy the conditions to the proposed transaction, and such forward-looking statements are not guarantees of future performance. A further list and description of these risks and uncertainties and other factors can be found in our Annual Report on Form 10-K for the year ended December 31, 2019, including in the sections captioned "Cautionary Note Regarding Forward-Looking Statements" and "Item 1A. Risk Factors," and our subsequent filings with the Securities and Exchange Commission (SEC). Copies of these filings are available online at www.sec.gov, www.zimmerbiomet.com or on request from us. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in our filings with the SEC. Forward-looking statements speak only as of the date they are made, and we expressly disclaim any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Readers of this presentation are cautioned not to rely on these forward-looking statements since there can be no assurance that these forward-looking statements will prove to be accurate. This cautionary note is applicable to all forward-looking statements contained in this presentation.

## Delivering on Zimmer Biomet's Transformation to Drive Value

PHASE 1

PHASE 2

PHASE 3

Set Mission, Culture & Strategy

Accelerate Innovation & Drive Execution

**Transform for the Future** 

- Instilled One ZB culture
- Diversified management team
- Stabilized business Supply, Quality & Compliance
- Created long-term strategy and roadmap focused on innovation and growth
- Established rigorous operating mechanisms
- Increased commercial confidence delivered execution revenue growth & margin expansion
- ~20 new product launches in 2020 including ROSA Knee, Persona Revision, Avenir Hip

- Undertaking active portfolio management
- Invest in priority areas: Knees, Hips, S.E.T. and CMFT
- Selective M&A to fill portfolio gaps and accelerate growth
- Strategic separation of noncore segments

## **Drive Long-Term Top**Quartile TSR

- Deliver mid-single digit growth organically
- Expand margins while reinvesting in the business
- Drive EPS growth



### Zimmer Biomet Announces Plan to Spin Off Spine & Dental Businesses

## Designed to Achieve Faster Growth & Deliver Greater Value for All Stakeholders

- Creates a stronger growth profile for each company with enhanced management focus, while better aligning resources and processes more directly with the strategic priorities of each business
- Improves capital allocation based on the objectives of each independent company
- Reduces complexity and improves operating efficiencies
- Provides each company with a compelling financial profile that more accurately reflects the strengths and opportunities of each business and offers investors a more targeted investment opportunity



#### **Transaction Overview**

#### Transaction Details

- Zimmer Biomet to spin off Spine and Dental businesses into a new independent, publicly traded company ("NewCo")
- Intended to take the form of a tax-free distribution of newly issued shares of NewCo to U.S. shareholders

### Financial Implications

- Creation of a stronger growth profile for each company with enhanced management focus, resources and processes
- Both companies are expected to be well capitalized, with disciplined approaches to capital allocation
- Expected to be ~50bps accretive to revenue growth over the five-year strategic planning period, ~125bps accretive to EBITDA and
  operating margins and accelerate EPS growth for Zimmer Biomet on a pro forma basis
- Zimmer Biomet remains committed to maintaining its investment grade ratings

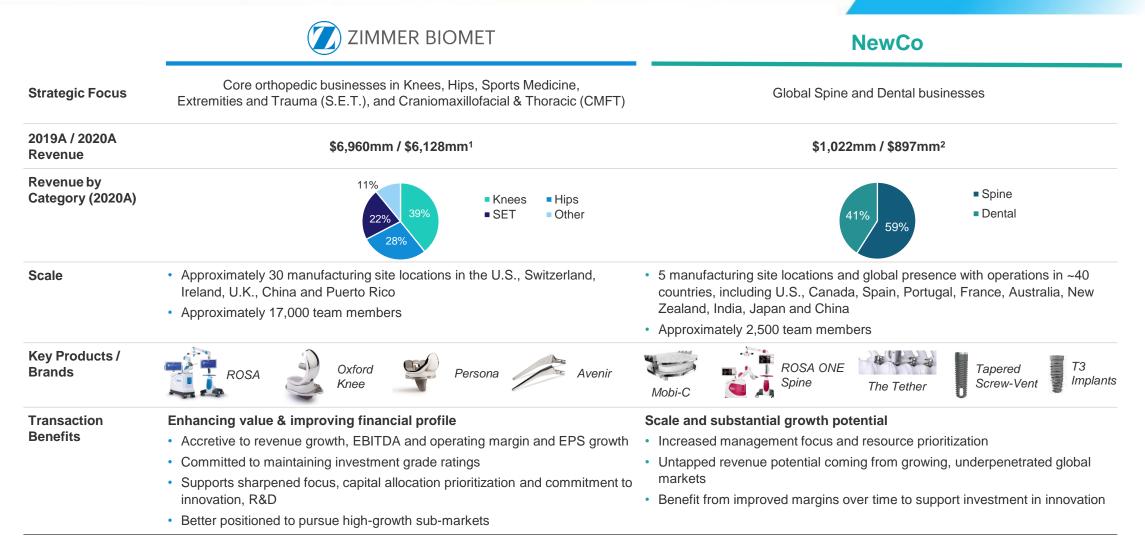
#### **Timing**

- Transaction is expected to be completed in mid 2022
- Subject to market, regulatory and certain other conditions, including timely receipt of IRS ruling

#### Closing Conditions

- Final approval by Zimmer Biomet Board of Directors
- Favorable opinion and ruling on tax-free nature of transaction
- Effectiveness of Form-10 registration statement filed with the SEC

# Creation of Two Independent, Public Companies Providing Greater Focus



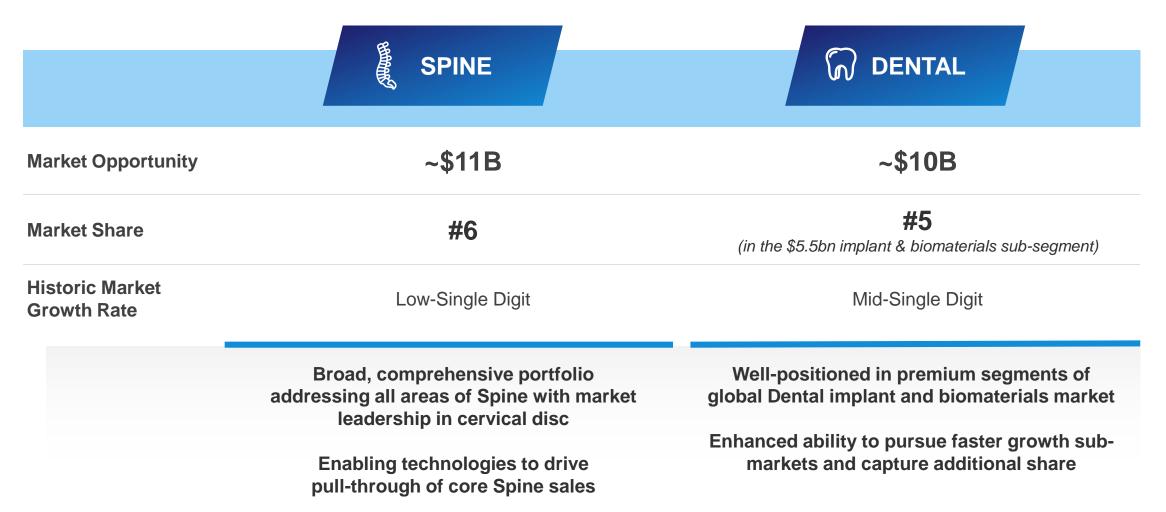
<sup>1</sup> Represents sum of Hips, Knees, S.E.T., CMFT and other segments; 2 Represents sum of Spine (including bone healing technologies) and Dental segments



# Zimmer Biomet to Enhance Focus on Core High Value, High Growth Priority Markets

	KNEE KNEE	HIP	S.E.T.	CMFT
Market Opportunity	~\$9B	~\$8B	~\$24B	~\$2.5B
Market Share	#1	#1	#5	#3
Historic Market Growth Rate	Low-Single Digit	Low-Single Digit	Mid-Single Digit	Mid-Single Digit
	ROSA Knee and new product innovation provides opportunity for growth above market rate	Growth at market rate, with potential to rise above post-introduction of ROSA Hip	Growth in line with market rate, expected to rise to upper-end due to progress in high-growth submarkets	Investment in fast-growing and attractive sub-markets to drive above market growth

# NewCo Better Positioned to Realize Potential in Growing & Underpenetrated Markets



## NewCo Positioned to Capitalize on Multiple Opportunities for Growth and Value Enhancement



### Well-positioned in large and growing markets

- \$20+B combined global Spine and Dental markets
- Substantial expansion opportunities with attractive fundamentals



### Broad commercial footprint supported by robust global infrastructure

- Leading platforms and competencies will provide flexibility to pursue multiple avenues to accelerate growth
- Best-in-class medical and customer education programs around the world
- Established high quality manufacturing facilities and R&D capabilities



### Comprehensive portfolio of established brands and products

- Differentiated product profiles, supported by extensive clinical evidence
- Multiple product launches in near term



#### **Compelling financial profile**

- ~\$1B in total revenue supported by a broad geographic revenue base, with opportunity for revenue growth
- Margin profile generally in line with peers with opportunity for margin expansion over time
- Free cash flow diversification will support innovation and investment

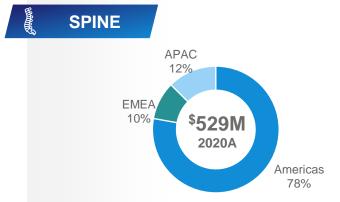


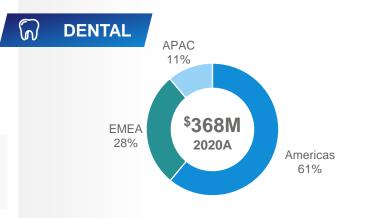
## NewCo Broad Commercial Footprint Supported by Robust Global Infrastructure

- Broad geographic revenue base, with meaningful exposure to both established and emerging markets
- Ability to commercialize key new product launches and existing product offerings with a focused execution strategy for each geography in which NewCo operates



#### Revenue by geography breakdown





#### Strategic Rationale Summary

### **Designed to Achieve Faster Growth & Deliver Greater Value** for All Stakeholders

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