### **Investor Day** September 9, 2021



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#### **Cautionary statement concerning forward-looking statements**

This presentation contains information that includes or is based upon forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements that do not relate strictly to historical or current facts are forward-looking statements. Forward-looking statements give rise to expectations or forecasts of future events and often can be identified by the use of words such as "anticipate," "assume," "could," "estimate," "expect," "project," "intend," "plan," "believe," "should," "will," and other words and terms of similar meaning, or which are statements concerning future periods. Examples of forward-looking statements are those which relate to the formation of Sylvamo, our separation from International Paper, the outlook for Sylvamo and our industry, and our future operating and financial performance. Forward-looking statements are based on currently available business, economic, financial, and other information and reflect our management's current beliefs, expectations, and views with respect to future matters and their potential effects on Sylvamo. They are not guarantees of future performance. Any or all forward-looking statements may turn out to be incorrect, and our actual actions and results could differ materially from what is expressed or implied by these statements.

Forward-looking statements can be affected by inaccurate assumptions or by known or unknown risks and uncertainties. Although it is not possible to identify them all, they include, among others: (i) the impact of the COVID-19 pandemic and the measures implemented to contain it, and our inability to accurately predict its future impact on our business and the regulatory environment in which we operate; (ii) our inability to achieve some or all of the benefits that we expect to achieve from the distribution and separation from International Paper and the cost of achieving such benefits possibly being higher than anticipated; (iii) the fulfillment of our obligations as a public company, including with respect to the requirements of, and related to, rules under the Sarbanes-Oxley Act of 2002; (iv) our inability to operate profitably as a stand-alone company or provide benefits and services or receive access to equivalent financial strength and resources as International Paper; (v) the loss of commercial agreements with International Paper; (vi) our historical pro forma financial information may not be indicative of our future results as a separate public company; (vii) our failure to qualify for non-recognition treatment for U.S. federal income tax purposes, in which case, International Paper, Sylvamo and International Paper's shareholders may be subject to significant U.S. federal income taxes; (viii) our inability to take certain actions after the distribution, given that such actions could jeopardize the tax-free status of the distribution; (ix) significant one-time and ongoing costs associated with the separation that could affect our period-to-period operating results following the completion of the distribution; (x) potential conflicts of interest with certain of our directors or officers following the distribution because of International Paper equity ownership or their former International Paper positions; (xi) the failure of the distribution to be consummated on the terms or timeline currently contemplated, or at all; (xii) the inability to obtain required consents or approvals of third parties in connection with the transfer to us of certain contracts, permits and other assets and rights which may require the consents or approvals of, or provide other rights to, third parties and governmental authorities, such that we would not be entitled to the benefit of such contracts, permits and other assets and rights; (xiii) the satisfaction of indemnification obligations following the distribution; (xiv) substantial indebtedness, in connection with the distribution, which could prevent us from fulfilling our obligations under anticipated agreements governing our indebtedness; (xv) our inability to generate sufficient cash to service our indebtedness, which may force us to take other actions to satisfy our obligations under our indebtedness, which may not be successful, and the potential that we or our subsidiaries default on our or their obligations to pay our and their indebtedness; (xvi) the impact of the limitations and restrictions in the credit agreement governing our indebtedness; (xvii) general business or economic conditions which might affect demand for our products and our business; (xviii) changes in international conditions; (xix) industry-wide decline in demand for paper and related products; (xx) the cyclical nature of the paper industry, which may result in fluctuations in the prices of, and demand for, our paper products; (xxi) competition from other businesses and consolidation within the paper industry; (xxii) changes in the cost or availability of raw materials, energy and transportation; (xxiii) reduced truck, rail and ocean freight availability which could result in higher costs or poor service; (xxiv) climate change and the physical and financial risks associated with fluctuating regional and global weather conditions or patterns; (xxv) material disruptions at one or more of our manufacturing facilities; (xxvi) information technology risks related to potential breaches of security, which may result in the distribution of company, customer, employee and vendor information; (xxvii) extensive U.S. federal and state and non-U.S. environmental laws and regulations, which could result in substantial costs to the company as a result of compliance with, violations of or liabilities under these laws and regulations; (xxviii) numerous laws, regulations and other government requirements that may change in significant ways; (xxix) our inability to achieve the expected benefits from our capital investments and other corporate transactions; (xxx) our reliance on a small number of significant customers; (xxxi) failure to attract and retain senior management and other key employees; (xxxii) adverse results from legal, regulatory and governmental proceedings or other loss contingencies; (xxxiii) a significant write-down of goodwill or other intangible assets; (xxxiv) failure to achieve expected investment returns on pension plan assets, as well as changes in interest rates or plan demographics; (xxxv) a disruption in operations and increased labor costs due to labor disputes; and (xxxvi) our failure to adequately protect our intellectual property and other proprietary rights, or to defend successfully against intellectual property infringement claims by third parties.

These and other factors that could cause or contribute to actual results differing materially from such forward-looking statements can be found in Sylvamo's press releases and U.S. Securities and Exchange Commission filings. In addition, other risks and uncertainties not presently known to Sylvamo or that it currently believes to be immaterial could affect the accuracy of any forward-looking statements. Sylvamo undertakes no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.



#### Statements relating to non-U.S. financial GAAP measures

While Sylvamo reports its financial results in accordance with accounting principles generally accepted in the United States ("U.S. GAAP"), during the course of this presentation, certain non-U.S. GAAP financial measures are presented. Management believes that these non-U.S. GAAP financial measures, when used in conjunction with information presented in accordance with U.S. GAAP, can facilitate a better understanding of the impact of various factors and trends on Sylvamo's financial condition and results of operations. Management also uses these non-U.S. GAAP financial measures in making financial, operating and planning decisions and in evaluating Sylvamo's performance. The non-U.S. GAAP financial measures in this presentation have limitations as analytical tools and should not be considered in isolation or as a substitute for, or superior to, an analysis of our results presented in accordance with U.S. GAAP. In addition, because not all companies use identical calculations, our presentation of non-U.S. GAAP financial measures in this presentation of non-U.S. GAAP financial measures in this presentation of an analysis of our results presented in accordance with U.S. GAAP. In addition, because not all companies use identical calculations, our presentation of non-U.S. GAAP financial measures in this presentation of non-U.S. GAAP financial measures in this presentation for a reconciliation of all presented non-U.S. GAAP measures (and their components) to U.S. GAAP financial measures. These slides, including the reconciliation, is also available Sylvamo Corporation's website at <a href="http://www.sylvamo.com">http://www.sylvamo.com</a>.



#### **Today's discussion leaders**



Jean-Michel Ribiéras Chairman & Chief Executive Officer 28 years at International Paper



Rodrigo Davoli Senior Vice President & General Manager, Latin America 28 years at International Paper



John V. Sims Senior Vice President & Chief Financial Officer 27 years at International Paper



Greg C. Gibson Senior Vice President & General Manager, North America 39 years at International Paper



Thomas A. Cleves Senior Vice President, Corporate Affairs 38 years at International Paper



Oliver Taudien Senior Vice President & General Manager, Europe 26 years at International Paper



#### Agenda

1 Company Overview	Jean-Michel Ribiéras
2 Investment Thesis	John Sims
3 Regional Overviews	Oliver Taudien, Rodrigo Davoli, Greg Gibson
4 Financial Overview	John Sims
5 Questions and Answers	All
6 Conclusion	Jean-Michel Ribiéras



### **Company Overview**

### \$3.2 Billion

LTM 6.30.21 Sales

#### 71% LTM 6.30.21 Operating Profit in Europe and Latin America

# \$463 Million

LTM 6.30.21 Adjusted EBITDA

70% Mill capacity in the lowest-cost regional quartiles

## \$364 Million

LTM 6.30.21 Free Cash Flow

### 3.5 Million

Short tons of annual capacity, plus 680,000 short tons from Georgetown and Riverdale

Free Cash Flow defined as Cash Provided by Operating Activities less Cash Invested in Capital Projects



The World's Paper Company

Commercial Advantages	Operational Advantages	Financial Focus
<ul> <li>Iconic brands with strongest brand</li> </ul>	<ul> <li>Low-cost mills in attractive regions</li> </ul>	<ul> <li>Robust, resilient free cash flow</li> </ul>
<ul><li>recognition</li><li>Strategic channel partnerships</li></ul>	<ul> <li>Brazilian forestlands</li> <li>Best-in-class operating teams</li> </ul>	<ul> <li>Debt reduction</li> <li>Returning cash to shareowners, subject to</li> </ul>
<ul> <li>Best-in-class commercial teams</li> </ul>	<ul> <li>Advanced safety and ESG practices</li> </ul>	Board approval and debt covenant restrictions



#### **Our three-pronged strategy**

Commercial Excellence

Be the supplier of choice by leveraging a deep understanding of end-use applications and customers' businesses to help them succeed. Operational Excellence Operate as a responsible, agile and low-cost

company.

Financial Discipline

Be the investment of
choice by delivering
consistently on our
compelling investment
thesis.





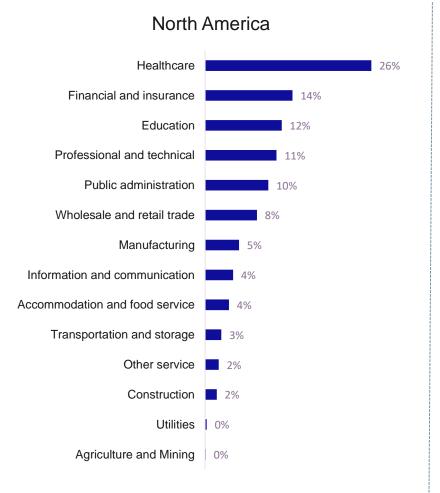


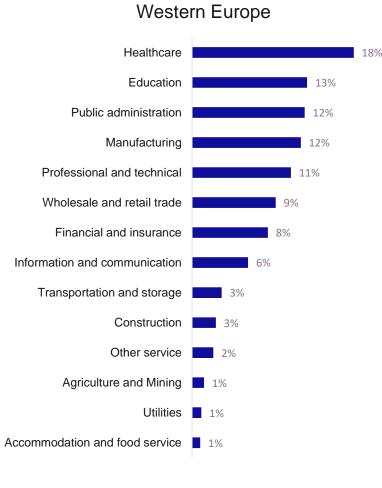
- Paper is one of the most recycled materials in the world: 74% Europe, 67% Latin America and 66% - North America<sup>1</sup>
- Results from 33 studies that tested students' comprehension showed that students of all ages tend to absorb more when they're reading on paper than on screens<sup>2</sup>

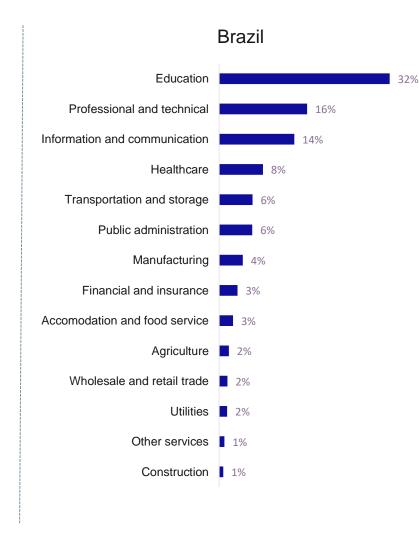
<sup>1</sup>CEPI, Cempre.org.br, AF&PA, 2020; <sup>2</sup>The Hechinger Report, Evidence increases for reading on paper instead of screens, by Jill Barshay, August 12, 2019



#### Uncoated freesheet is used across all sectors of the economy







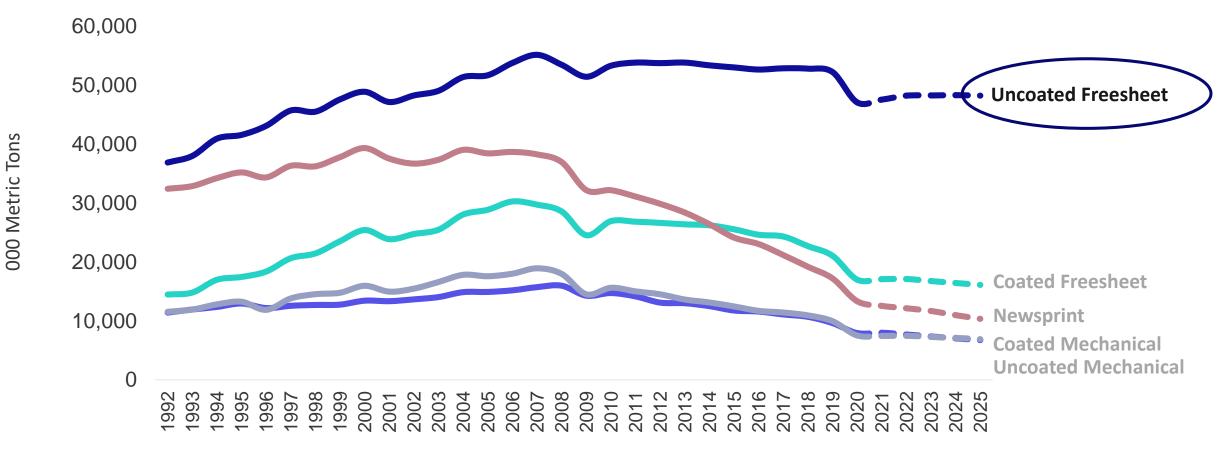
Source: 2020 Keypoint Intelligence Sylvamo estimates.



The World's Paper Company

#### Uncoated freesheet is the largest and most resilient paper segment globally 12

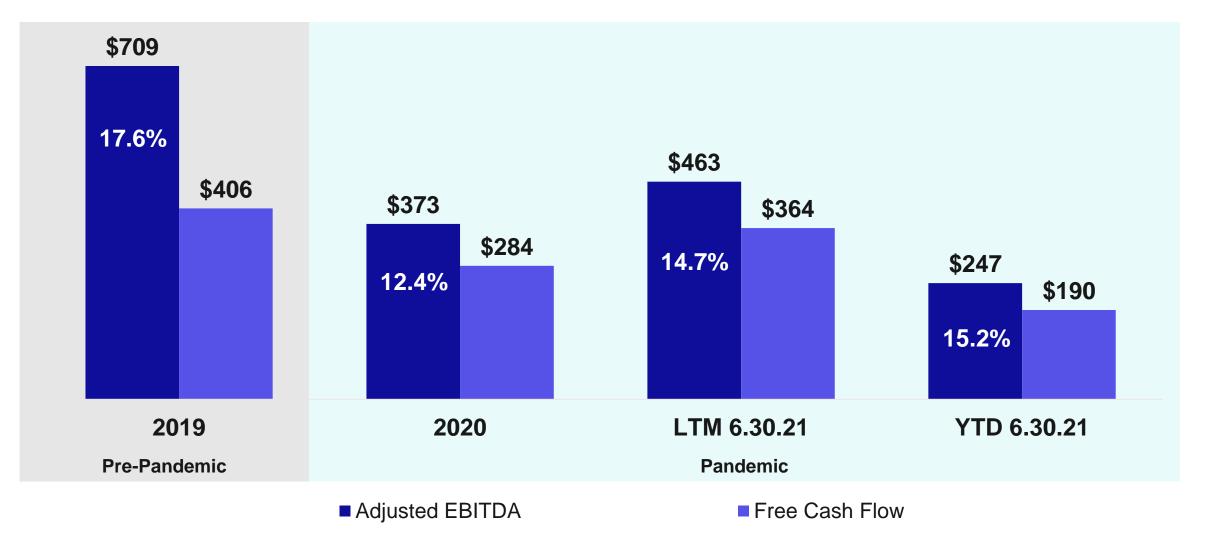
UFS has the highest number of end-use applications across multiple industries and segments (notebooks, books, copy paper, letterheads, commercial printing, forms, file folders, etc.)



Source: RISI World Graphic Paper Demand

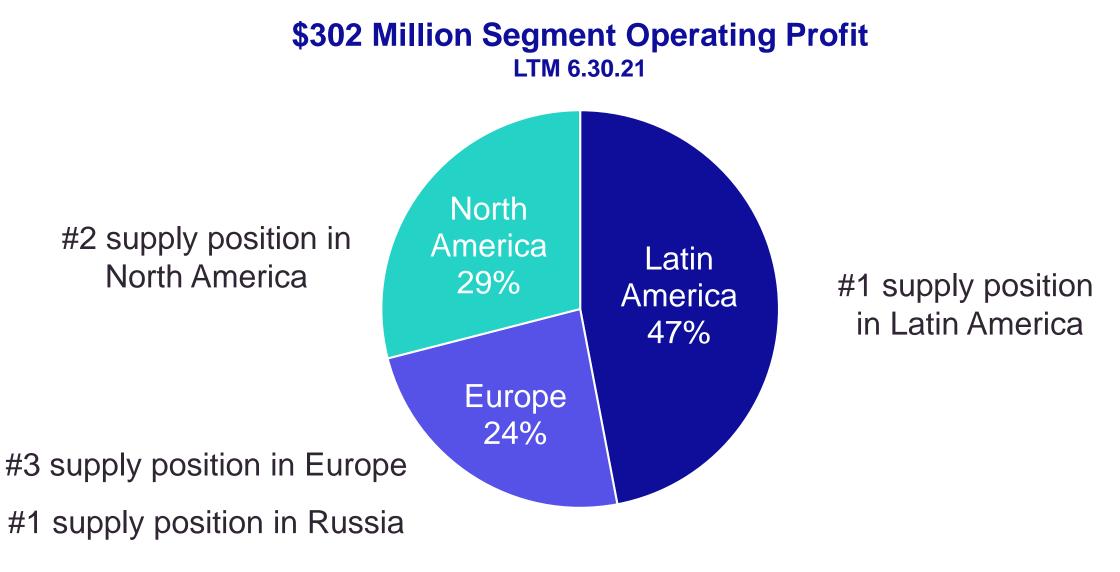


#### **Recovery underway**



<sup>1</sup>Free Cash Flow defined as Cash Provided by Operating Activities less Cash Invested in Capital Projects

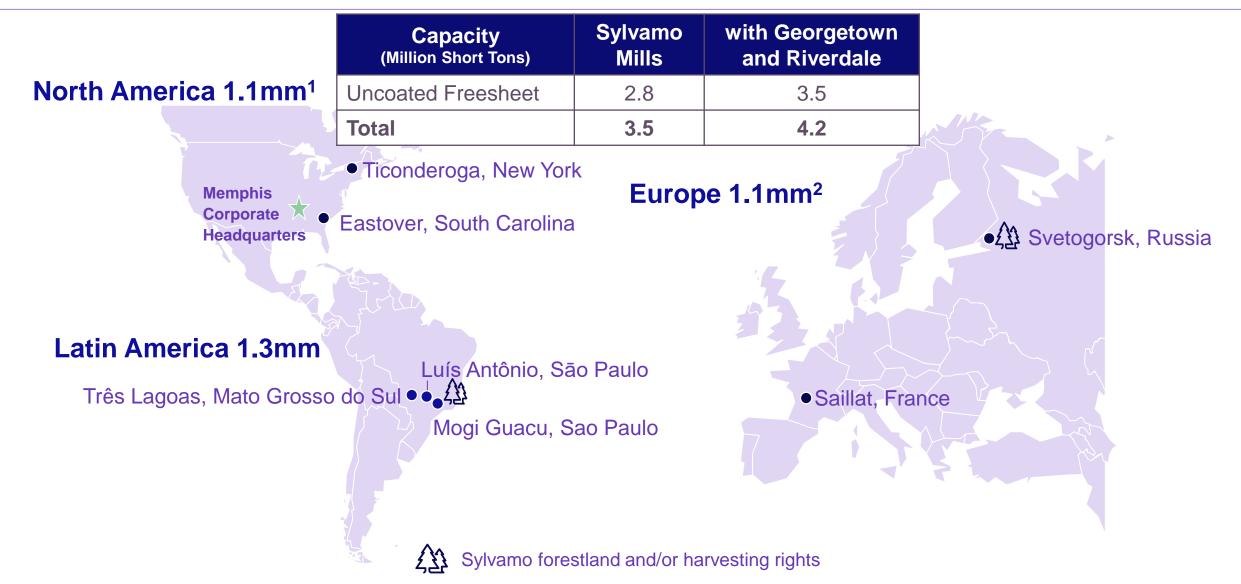




Source: Supply positions from Fisher International as of December 2020 and RISI as of June 2021.



#### Low-cost mills in the most attractive regions



Source: Management estimates; <sup>1</sup> Excludes Riverdale and Georgetown supply agreement capacity; <sup>2</sup> Excludes 275,000 tons from Ilim supply agreement







	Europe	Latin America	North America
Sylvamo	#3	#1	#2
Sylvamo Supply Position	#1 in Russia		
First quartila	61%	76%	72%
First-quartile Cost Capacity	Svetogorsk is first-quartile	Tres Lagoas low-cost given contract and tax benefits	Eastover the lowest-cost North American mill

Source: Supply positions from Fisher International as of December 2020 and RISI as of June 2021



### **Investment Thesis**

#### **Our investment thesis**

The World's Paper Company

- Be the employer, supplier and investment of choice
- Believe in the promise of paper to educate, communicate and entertain

- Commercial Excellence, Operational Excellence and Financial Discipline
  - Create long-term value via talented teams, low-cost mills in attractive regions and iconic uncoated freesheet brands

A Cash Flow Story

Three-pronged

Strategy

- Generate substantial free cash flow
- Strengthen balance sheet
- Return cash to shareowners



The World's Paper Company

Key Short-term Demand Driver

Long-term

#### **Pandemic Restrictions**

- Demand rebounding strongly from 2020
   restrictions
- Re-opening of businesses, offices and schools
- Impact of work-from-home policies

• Use of digital communications

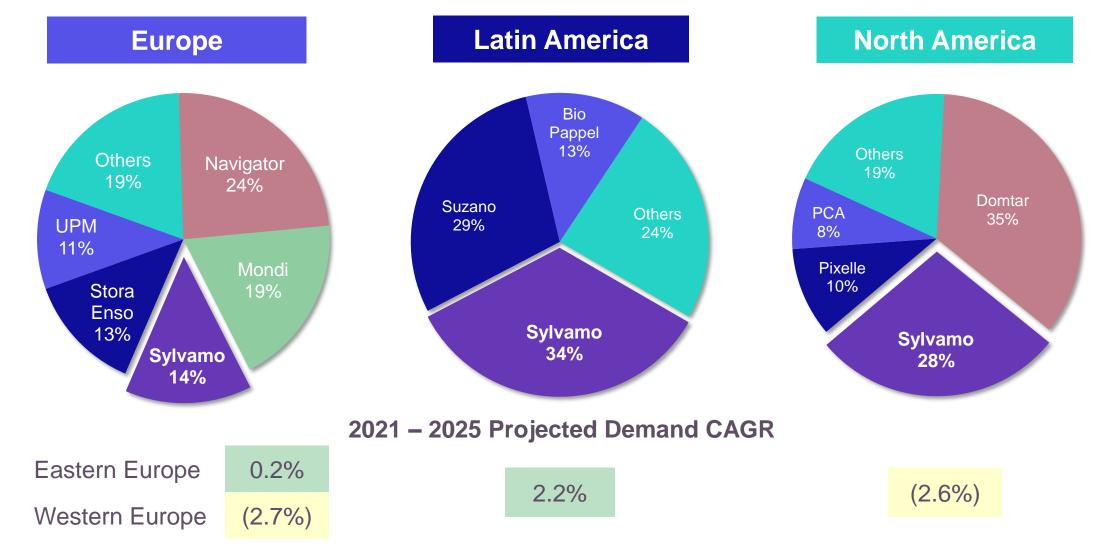
Demand Drivers Regional Demand Trends

• Demand growth driven by GDP growth forecasted in Latin America and Eastern Europe



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#### **Well-positioned in attractive regions**



Source: Supply positions from Fisher International as of December 2020 and RISI as of June 2021.<sup>1</sup> We have filed an application with the Federal Antimonopoly Service of the Russian Federation ("FAS") to approve Sylvamo as the new controller of ZAO International Paper. ZAO International Paper will remain a party to the Joint Marketing Agreement with JSC Ilim Group, which would allow us to retain the exclusive rights to market and sell all of the JSC Ilim Group's UFS.

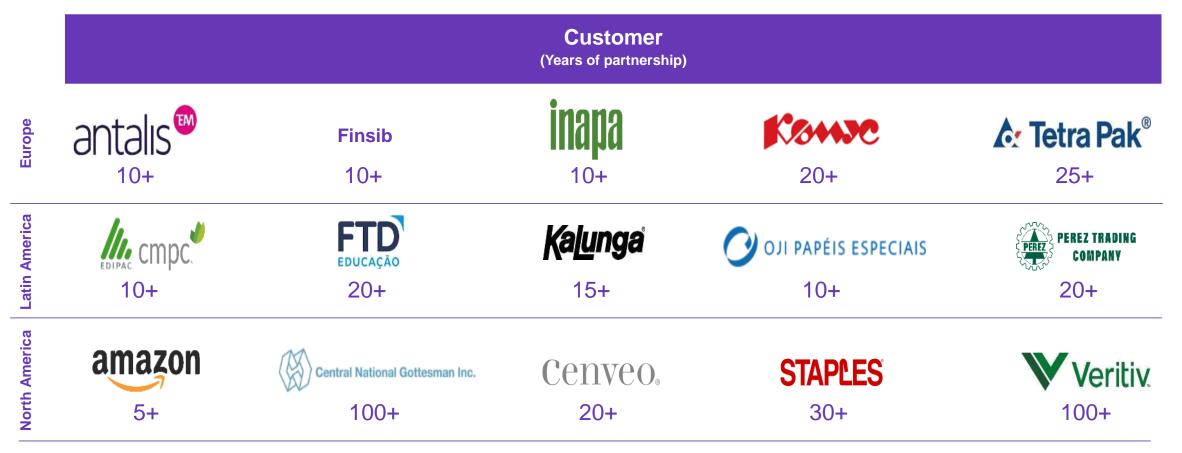


The World's Paper Company

#### **Iconic brands**

Russia	Europe	Latin America	North America	Global
sylvania Svetocopy classic	Sylvano RES: Re Carpointy Choice Re Carpointy Choice Records Control of the Contr	A4 75 CHAMCEX CHAMCEX 500 foldas para desprint 2 stat crimity adde 2 stat crimity adde		
SvetoCopy has the highest frequency of repeat purchases in Russia	The conscious-choice brand for European businesses	Chamex has strongest brand recognition in Latin America	Hammermill Paper is the brand most purchased by businesses	Exclusive global supplier of one of the most-recognized global OEM brands
SvetoCopy	Rey	Chamex	Hammermill	HP Papers
<ul> <li>#1 supply position in Russia and strong positions in other growing regions</li> <li>SvetoCopy was the first office paper brand to be produced in Russia</li> </ul>	<ul> <li>Strong mill brand sold in 40 countries across Europe</li> <li>Complete portfolio of everyday and premium grades</li> </ul>	<ul> <li>#1 supply position in Brazil</li> <li>#1 brand in many other Latin American countries</li> </ul>	<ul> <li>#2 supply position</li> <li>Complete portfolio of everyday and premium grades</li> <li>Paper Shop provides 24/7 technical support via smart phones, tablets and computers</li> </ul>	<ul> <li>Premium grades engineered to work with a wide range of printers and copiers</li> <li>ColorLok technology improves inkjet printing quality</li> <li>Sold in &gt;75 countries</li> </ul>



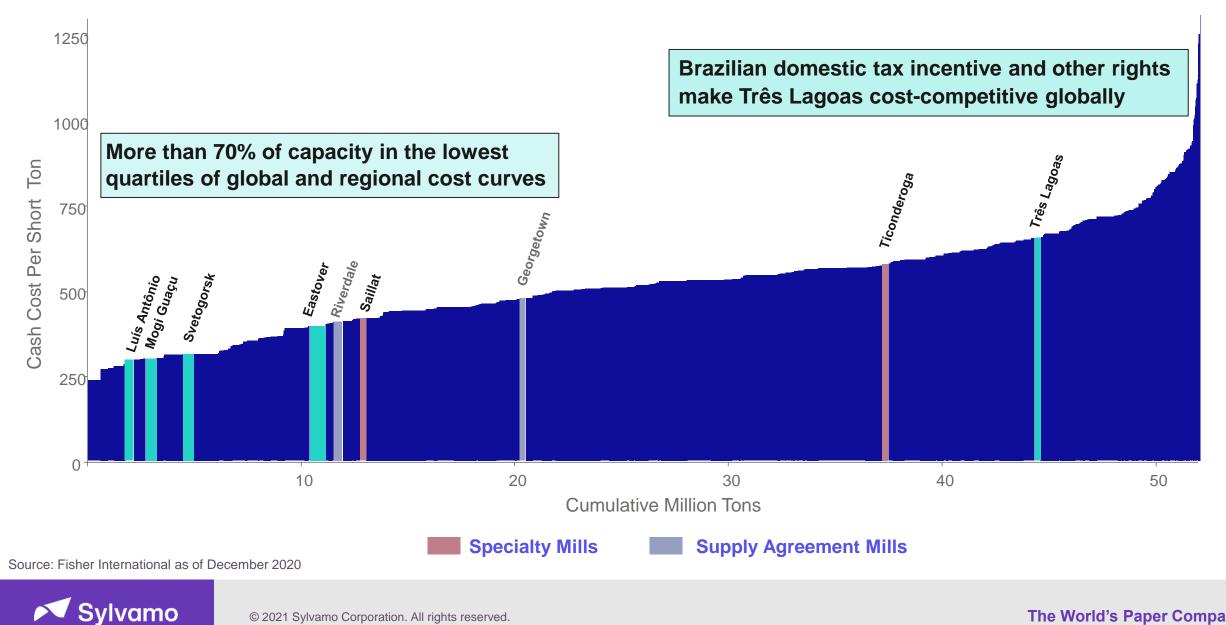


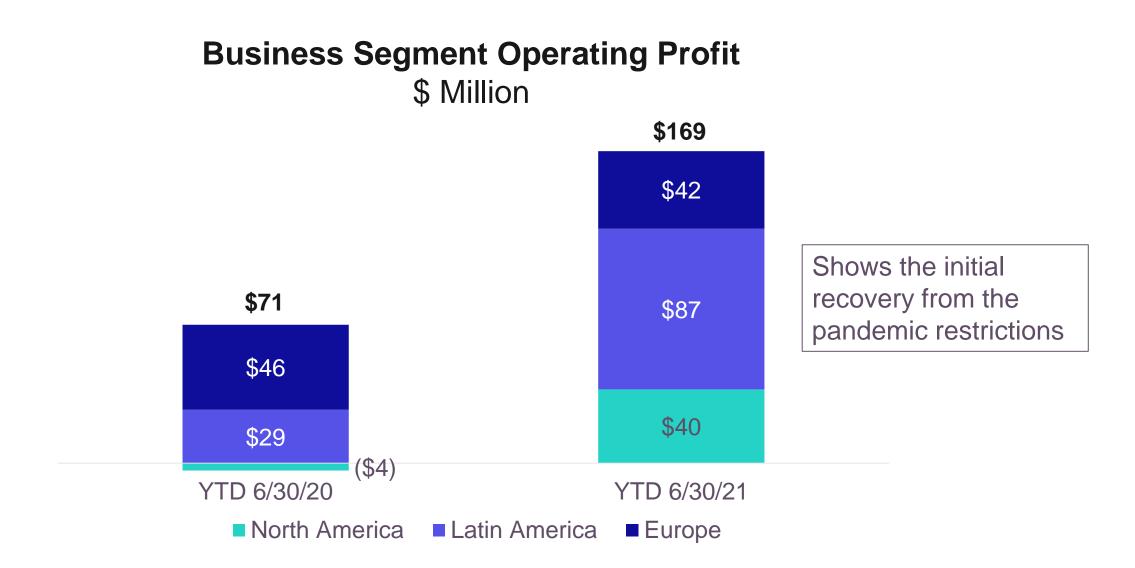
- Top 10 customers represent ~1/3 of net sales with average partnership tenure of ~50 years
- No one customer makes up more than 10% of volume
- More than 600 customers with strong loyalty and little turnover

Note: Includes predecessor companies; displayed logos are not representative of top ten customers



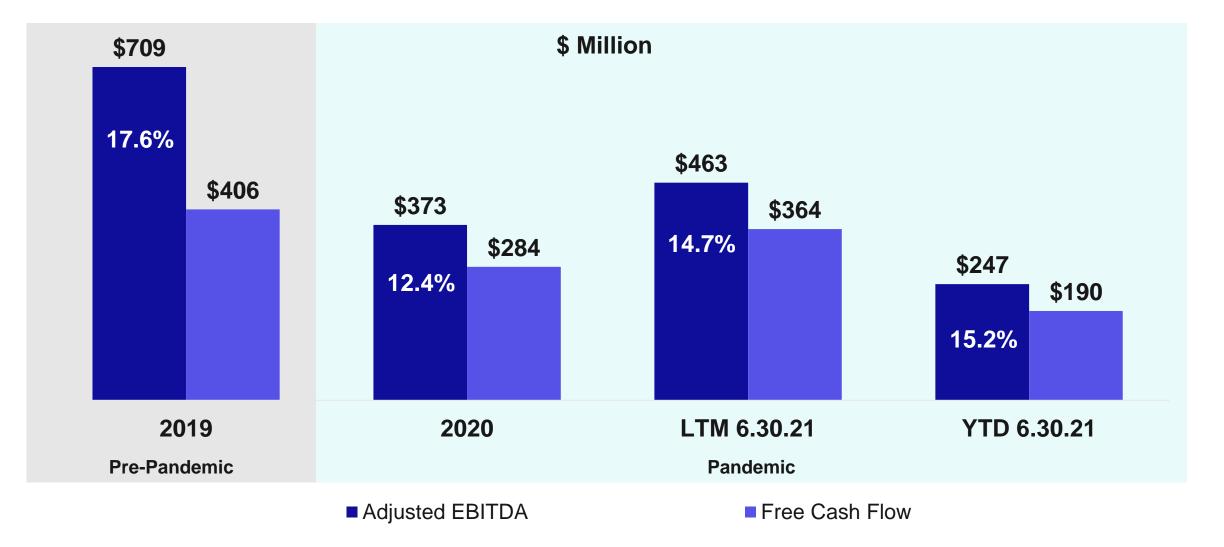
#### Well-maintained, low-cost mills







#### **Recovery underway**



Free Cash Flow defined as Cash Provided by Operating Activities less Cash Invested in Capital Projects





- ✓ Low-cost mills
- Iconic brands
- ✓ Committed channel partnerships
  - Talented teams
- ✓ Robust, resilient free cash flow





**Oliver Taudien** 

Senior Vice President & General Manager, Europe 26 years at International Paper



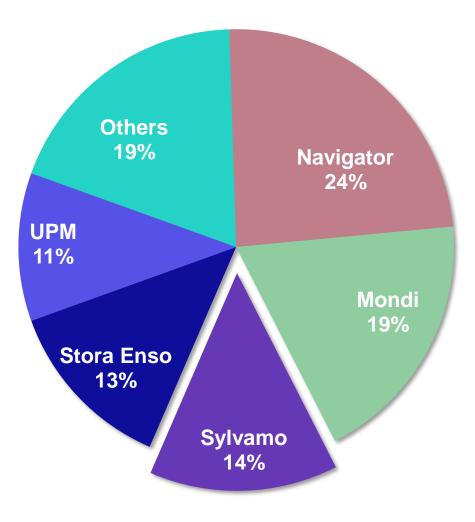
Rodrigo Davoli Senior Vice President & General Manager, Latin America 28 years at International Paper



Greg C. Gibson Senior Vice President & General Manager, North America 39 years at International Paper



The World's Paper Company



# \$940 Million

LTM 6.30.21 Sales

Source: Supply positions from Fisher International as of December 2020





**23-year successful track record of operating in Russia** Strong and steady cash flow generation over time



**SvetoCopy - Strong supply position and brand loyalty** *First branded office paper produced in Russia* 



**Svetogorsk - 1<sup>st</sup>-quartile mill that serves Russia and export markets** *Margin advantage supports strong, sustainable cash flow* 



Saillat - Only integrated premium UFS mill in Europe Full range of premium grades



#### **Favorable European industry supply and demand dynamics**

2019 2025	0.7% (2.6%)	(0.6%) 0.2%			- 2019	(2.4	4%)	(2.8%)
2025	(2.6%)	0.2%		2021	1			
		-		2021 – 2025			7%)	(2.7%)
			_	– – W. Europe	e Capacity		—W. Euroj	pe Demand
	· · · ·			– – E. Europe	Capacity		-E. Europ	be Demand
								5,645
								<b>4,643</b> <b>2,987</b> <b>2,735</b>
2014 201		2017 2018	2019 2			2023	2024	2025
-	2014 201	Sylvamo Europ  2014 2015 2016 Pre-Pan	Sylvamo European capacity 2014 2015 2016 2017 2018 Pre-Pandemic	2014 2015 2016 2017 2018 2019 2	Svetogorsk capacity is 65% of total         Sylvamo European capacity         2014       2015       2016       2017       2018       2019       2020       2021	Svetogorsk capacity is 65% of total         Sylvamo European capacity         2014       2015       2016       2017       2018       2019       2020       2021       2022	Svetogorsk capacity is 65% of total Sylvamo European capacity           2014         2015         2016         2017         2018         2019         2020         2021         2022         2023	Svetogorsk capacity is 65% of total Sylvamo European capacity           2014         2015         2016         2017         2018         2019         2020         2021         2022         2023         2024

Sylvamo

#### Eastern Europe

- Less-significant impact on 2020 UFS demand (9%)
- Strong recovery in 2021
- Solid GDP growth expected to more than offset impact from increased work-from-home and electronic substitution
- Low vaccination rate in Russia is a potential concern

#### Western Europe

- More significant impact on 2020 UFS demand (14%)
- Strong recovery in 1H21 driven by GDP growth and reopening of schools and offices
- High vaccination rates expected to minimize further restrictions

Sylvamo mills at full capacity since early 2021



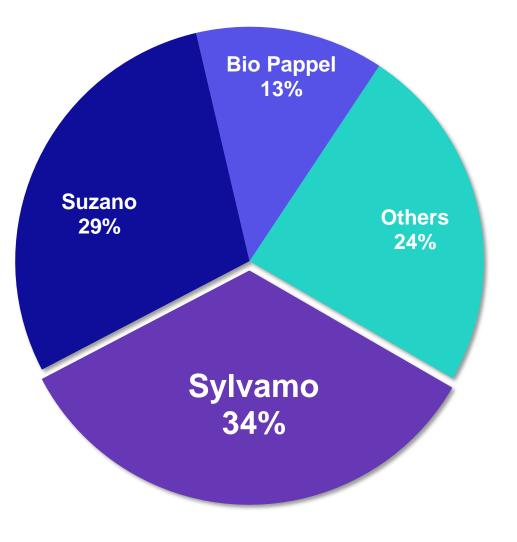
#### **Commercial advantages in Europe**

Iconic Mill Brand & Exclusive HP Brand	SVELOCOV CLASSIC				
Winning Customers	Antalis, Europapier, Finsib, Inapa, Komus, Lyreco, Tetra Pak and others				
Attractive Segments	Digital printing, premium grades				
New Approaches / Channels	e-commerce and retail for work-from-home, Paper as a Service, end-user selling				
Innovation	Products, Services, ESG				



	Capacity (Million Short Tons)					
	Svetogorsk	UFS	0.4	<ul><li>Copy Paper</li><li>Coated Paperboard</li></ul>		
		Total	0.7	<ul> <li>Market Pulp</li> </ul>		
S	Saillat	UFS	0.3	<ul><li>Copy Paper</li><li>Premium Laser</li></ul>		
		Total	0.4	<ul><li>Premium Inkjet</li><li>Colors</li><li>Market Pulp</li></ul>		





# \$705 Million

LTM 6.30.21 Sales

Source: Supply positions from Fisher International as of December 2020





**Chamex - Leading brand in Latin America** 25% supply position



**Exports to a majority of Latin American countries** U.S. Dollar revenues provide a natural currency hedge



Three global low-cost mills with ability to ship globally High margins generate substantial cash throughout the cycle



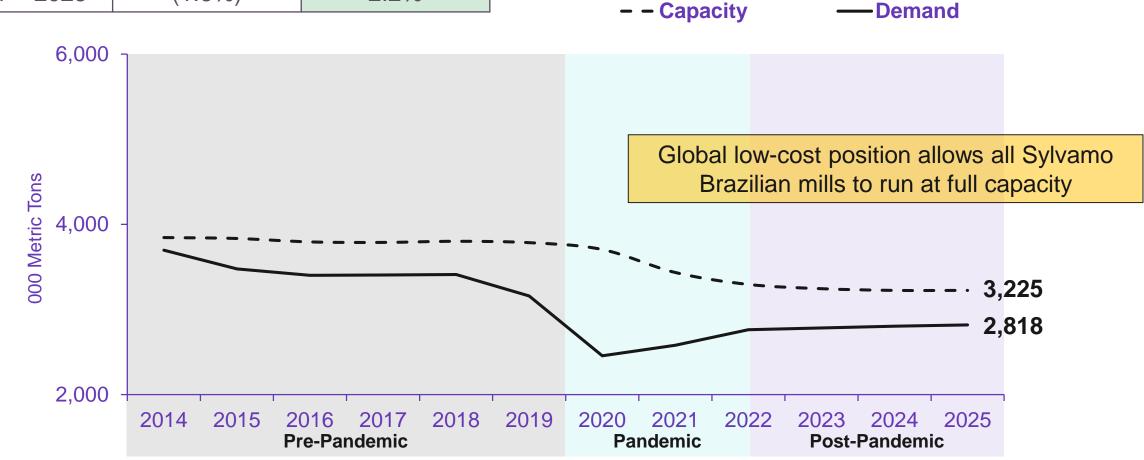
**Low-cost wood sourced from our eucalyptus plantations** *Fiber source provides significant margin advantage* 



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#### **Favorable Latin American industry supply and demand dynamics**

Latin America	Capacity	Demand
2014 - 2019	(0.3%)	(3.1%)
2021 – 2025	(1.6%)	2.2%



Source: RISI as of June 2021



Demand

- Significant UFS demand decline in 2020 driven by pandemic restrictions
- Paper for schools and offices the most impacted segments
- Schools and offices reopening across Latin America as of August 2021
- Vaccination rates improving
- Strong 2021 GDP driving demand recovery
- All Sylvamo mills running at full capacity in 2021



#### **Commercial advantages in Latin America**

.

Iconic Mill Brands & Exclusive HP Brand	At 75 CHAMER Chamequinho Chamequinho Chamequinho Chamedon Chamebril Chamebril
Winning Customers	Acco Brands, CMPC, Kalunga, Nagem, Oji Papers, Perez Trading, and others
Attractive Segments	Specialized Retail, Digital Printing, Industrial Conversion
New Approaches / Channels	Innovative Products, e-commerce, General Retail
Innovation	Portfolio, Products, Services



	<b>Capa</b> (Million Sh	-	
Luis Antonio	UFS	0.4	<ul><li>Copy Paper</li><li>Offset</li></ul>
	Total	0.5	Market Pulp
	UFS	0.5	Copy Paper
Mogi Guacu	Total	0.5	<ul><li>Offset</li><li>Market Pulp</li></ul>
	UFS	0.3	<ul> <li>Copy Paper</li> </ul>
Tres Lagoas	Total	0.3	• Offset



#### Our eucalyptus plantations are a key advantage



#### **Own 100,000 hectares of forestland**

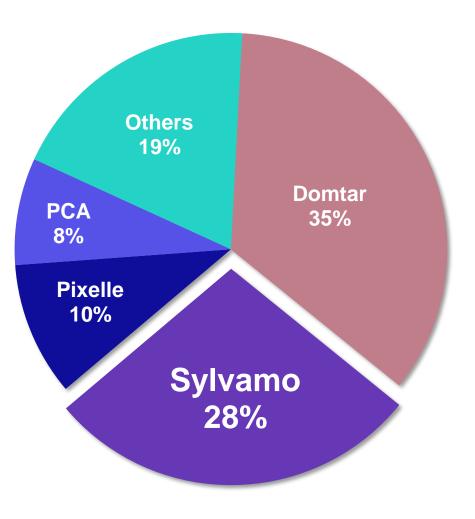
- 75,000 hectares of eucalyptus trees
- 25,000 hectares of protected forests

#### Plant 14 million seedlings per year

80% fiber self-sufficient

80 kilometer (50 miles) average haul distance





## \$1,559 Million

LTM 6.30.21 Sales

Source: Supply positions from Fisher International as of December 2020



#### Key strategic advantages in North America



#### Strong supply position all major UFS segments

Coverage across multiple end-use applications through various channels



**Strong portfolio of iconic brands and private label products** *Hammermill brand associated with quality and willingness to pay* 



Attractive position with growing channels, customers and segments Internal market intelligence indicates Sylvamo sales were >50% of total e-commerce channel sales in 2020



**Two of the industry's lowest-cost mills in their respective categories and offtake agreements for Georgetown and Riverdale production** *Eastover and Ticonderoga positioned near sustainably-managed forests* 

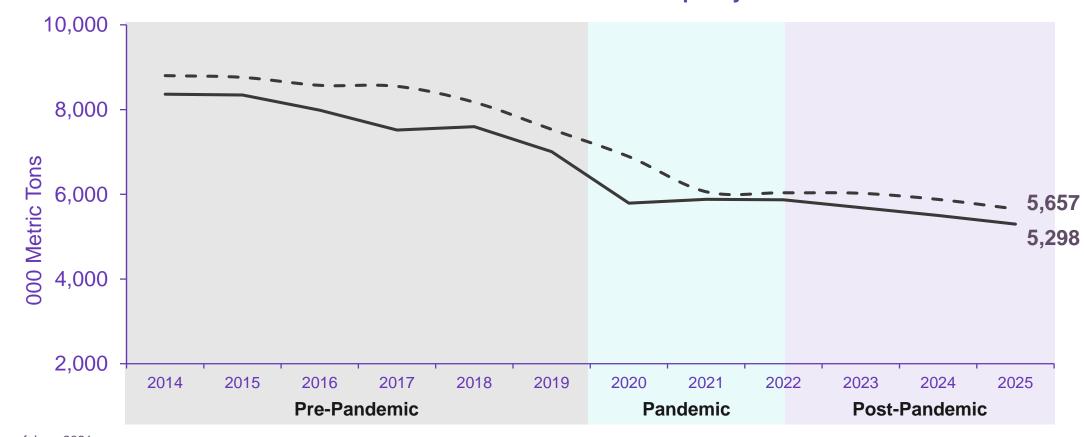


#### **Favorable North American industry supply and demand dynamics**

North America	Capacity	Demand
2014 - 2019	(3.1%)	(3.5%)
2021 – 2025	(1.7%)	(2.6%)

– – Capacity –

**Demand** 



Source: RISI as of June 2021



- 18% North American UFS demand decline in 2020
- Demand improving and continues to gain momentum
- Not all UFS segments recovering at the same rate
- Advertising and direct mail leading the way
- Copy paper improving, but has not recovered as quickly
- Anticipate the improving demand trend to continue
- Vaccinations and continued economic recovery are key
- All Sylvamo mills running at full capacity since second quarter 2021



#### **Commercial advantages in North America**

Iconic Mill Brand & Exclusive HP Brand	And Ministration Control of the second secon			
Winning Customers	Amazon, Central National Gottesman, Staples, and others			
Attractive Segments	Books on Demand, Digital Printing			
New Approaches / Channels	e-commerce, Paper as a Service, End-user Selling			
Innovation	Product, Services, Knowledge			



		2017 - 2023
Outpaced Growth	<ul> <li>Sylvamo sales growth outperforming the category</li> <li>Sylvamo e-commerce sales ~10% of North American sales, up ~85% since 2016</li> </ul>	46% Sylvamo Office Supplies
Strong e-commerce Position	<ul> <li>Hammermill, HP e-commerce supply position ~56%</li> <li>Higher premium grade mix in e-commerce</li> </ul>	Sales Sales Sales
Retail Partnerships	<ul> <li>Partnerships with online retailers complement Sylvamo e-commerce strategy</li> <li>Six-fold increase in North American sales via Amazon since 2016</li> </ul>	44% 46% • Hammermill • HP • All other

<sup>1</sup> Management estimates



**Projected e-commerce CAGR<sup>1</sup>** 

2022

2017

10%

	<b>Capacity</b> (Million Short Tons)				
	Eastover	UFS <b>Total</b>	0.7 <b>0.8</b>	<ul> <li>Copy Paper</li> <li>Envelope</li> <li>Forms</li> <li>Offset</li> </ul>	
	Ticondorogo	UFS	0.3	<ul> <li>Market Pulp</li> <li>Premium Color Copy</li> <li>Premium Laser Copy</li> </ul>	
	Ticonderoga	Total	0.3	<ul><li> Opaques</li><li> Colors</li></ul>	
	IP Georgetown	UFS	0.1	<ul><li>Bristols</li><li>Colors</li></ul>	
		Total	0.3	<ul><li>Envelope</li><li>Specialties</li></ul>	
	IP Riverdale	UFS	0.4	Copy paper	
	IF RIVEIUAIE	Total	0.4	<ul> <li>Copy paper</li> </ul>	

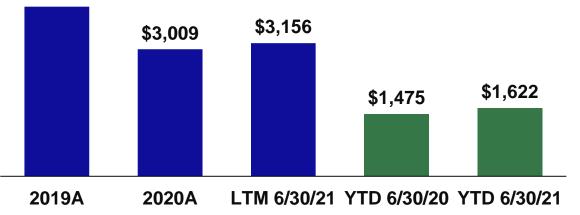


### **Financial Highlights**

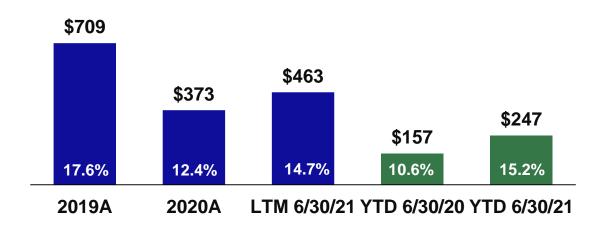
#### \$ Million

Net Sales

\$4,017



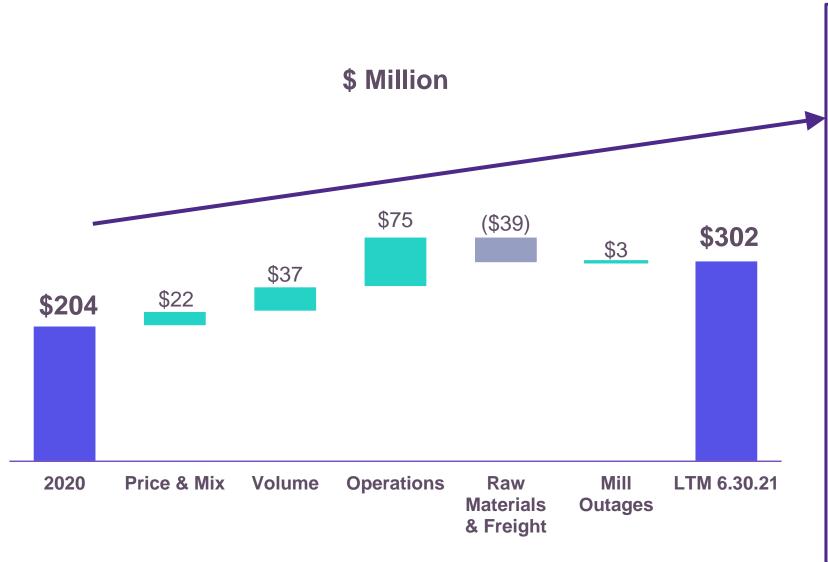






The World's Paper Company

#### Recovery – LTM total operating profit up 48% vs. 2020



1H21 total operating profit was \$169 million compared to \$71 million in 1H20.



- As of the second quarter, all Sylvamo mills currently running at full capacity
- Realization of prior price increases rolling into 2021 results
- Expect continued volume and price/mix realizations in 2H21 vs. 1H21.
- Run-full volume and full price/mix realizations expected to more than offset raw materials and distribution cost increases

Source of Capital	\$ Million	Interest Ra	ate
\$450-million Revolving Credit Facility (with \$100 million drawn on spin date)	\$100	LIBOR + 1.75%	
6-year Secured Farm Credit Term Loan F (Eligible for an annual rebate)	\$520	LIBOR + 1.9	90%
7-year Secured Term Loan B	\$450	LIBOR + 4.	5%
8-year Unsecured Bonds	\$450	7.0%	
Total / Weighted Average Cost <sup>1</sup>	\$1,520	4.4%	<b>4.</b> after e Term Loa

<sup>1</sup>Cost before Term Loan F rebate, which is subject to the sole discretion of the board of directors of CoBank; annual rebate, which is currently expected to be 70 basis points



\$ Million	4Q21E	Comments
One-time Costs	\$23	Costs associated with the separation, including initial information technology set-up costs and restructuring costs
Transition Services Agreements	\$8	Services provided for information technology, payroll, sourcing, and other
<b>Dis-synergies</b> <sup>1</sup>	\$4	Incremental costs related to information technology, supply chain, corporate affairs, legal, finance, human resources and other previously shared corporate functions

<sup>1</sup> \$4 million of dis-synergies included in 2021E EBITDA; 2021E Adjusted EBITDA pro forma for run-rate dis-synergies of \$15 million



#### **Guidance – selected metrics**

	5 Million	2018	2019	2020	2021F	2022E	2023E	2024E
Maintenance Outage I	Expense	\$55	\$62	\$46	\$71	\$58		
	Maintenance, Regulatory & Reforestation	\$134	\$115	\$74	\$90	\$145		
Conital Expanditures	Other Capital	\$16	\$3	\$1	-	-		
Capital Expenditures	Svetogorsk Recovery Boiler	-	-	-	-	\$15	\$75	\$100
	Total	\$150	\$118	\$75	\$90	\$160		
Depreciation & Amortiz	zation	\$198	\$192	\$154	\$142	\$141		
Cash Interest Expense	9 <sup>1</sup>	\$(7)	\$(9)	\$(4)	\$16	\$63		
One-time Spin-off Expenses					\$23	\$32	\$0	
Transition Services					\$8	\$25	\$0	
Corporate Expense, including Dis-synergies					\$6	\$23		
Diluted Shares Outsta	nding (in Millions)				44.2			

<sup>1</sup>Includes expected cash rebate of 0.7% on Term Loan F; does not include any debt repayments



# Brazilian tax authorities have disputed the deductibility of goodwill from IP's 2007 acquisition of the Luis Antonio mill

- No liability has been recorded since we and our advisors believe IP has a strong position
- If, prior to the spin-off, the Brazilian government enacts a tax amnesty program and IP elects to participate, IP would pay the first \$180 million and Sylvamo would pay the next \$60 million
- If a settlement or judgement occurs after the spin-off, Sylvamo would pay a maximum of \$120 million

Scenario	Potential Sylvamo Liability
Favorable Ruling	\$0
Pre-spin Maximum	\$60
Post-spin Maximum	\$120



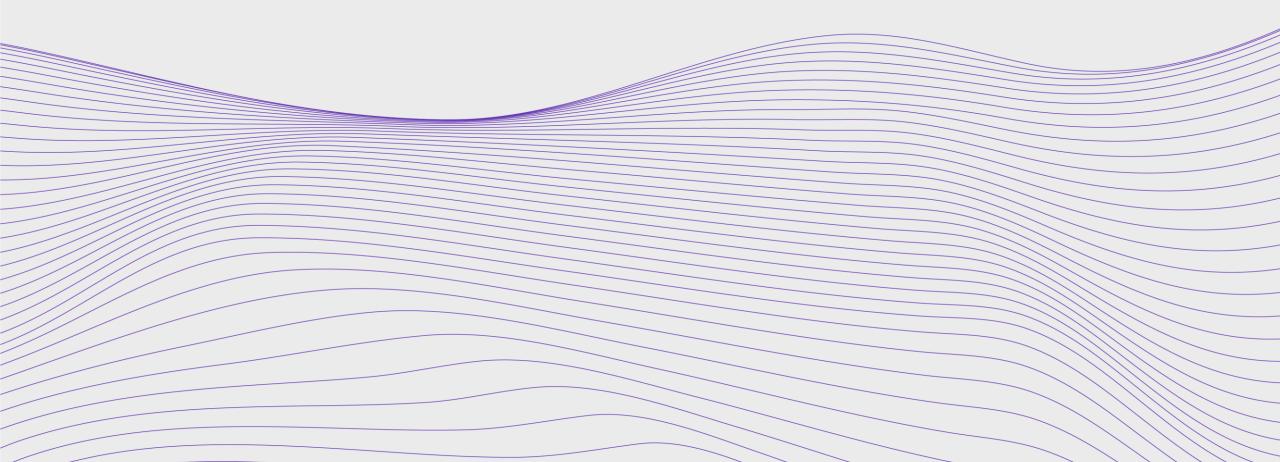
#### **Guidance – financial discipline**

	<ul> <li>Strong balance sheet across economic cycles</li> </ul>
Cash Culture	<ul> <li>Focus on cash generation</li> </ul>
	<ul> <li>Target high-return, short-payback investments</li> </ul>
Leverage and Liquidity	<ul> <li>Target Gross Debt-to-Adjusted EBITDA ratio of &lt; 2.5X</li> <li>Target minimum cash balance of \$100 million</li> </ul>
	Achieve targeted leverage ratio
Shareowner Returns	<ul> <li>Return cash to shareowners, subject to Board approval and debt covenant restrictions</li> </ul>
	<ul> <li>Outperform industry volumes by 100 – 200 basis points</li> </ul>
Longer-term Targets	<ul> <li>15 – 18% Adjusted EBITDA margins</li> </ul>
	Generate strong free cash flow



The World's Paper Company

### **Questions & Answers**



### Wrap Up and Thank You

Focused on Free Cash Flow Generation and Shareowner Value Creation

### Commercial Advantages

- Iconic brands with strongest brand recognition
- Strategic channel partnerships
- Best-in-class commercial teams

### Operational Advantages

- •Low-cost mills in attractive locations
- Brazilian forestlands
- Best-in-class operating teams
- •Advanced safety and ESG practices

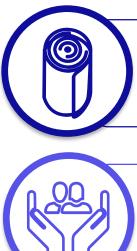
#### Financial Focus

- Robust, resilient cash flow
- Focus on strong balance sheet
- Returning cash to shareowners
- Focus on customer and shareowner value





#### **The Sylvamo Promise**



We believe in the promise of paper to educate, communicate and entertain. Paper connects us to one another and is an enduring bond to renewable natural resources.

Our purpose is to produce the paper you need in the most responsible and sustainable ways. We aim high, innovate, and create value for our customers and investors.



The future of paper deserves a company committed to the success of the entire ecosystem. From the forests we love, to the communities where we live, to those who rely on our paper, we know the well-being of each depends on the well-being of all.



We are Sylvamo, built to help the world realize the promise of paper.





To be the world's paper company: the employer, supplier, and investment of choice



We transform renewable resources into papers that people depend on for education, communication and entertainment

**Mission** 



We *always* do the right things, in the right ways, for the right reasons

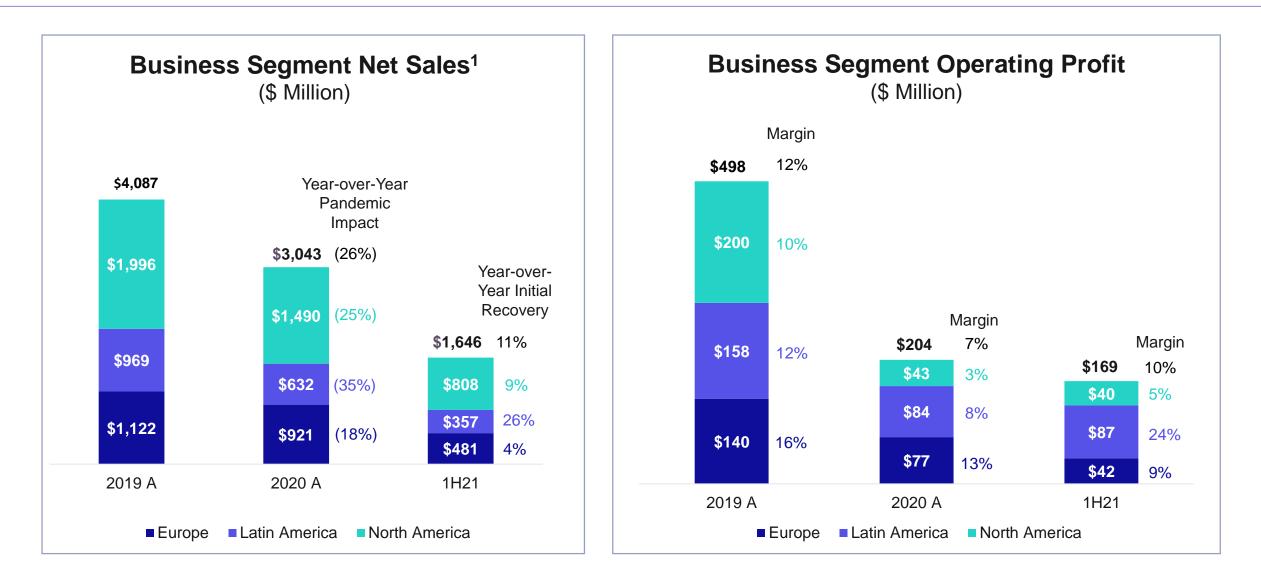
Values



Annual Cash Restrictions until Resolution of the Brazilian Tax Dispute						
Leverage Ratio	Restricted Equity Payments	Restricted Investments <sup>1</sup>				
2.5X or Higher	\$25 million					
< 2.5X	\$50 million					
< 2.0X	\$75 million					
There are no restrictions on the repayment of secured debt						

<sup>1</sup> Credit agreement provides a carve-out for the Svetogorsk boiler project.

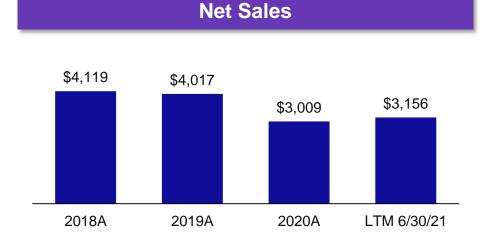




<sup>1</sup> Sum of Business Segment net sales will not tie with consolidated net sales due to Corporate and Intersegment Sales



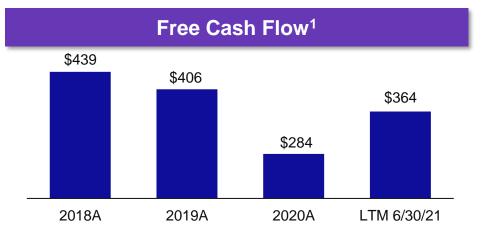
#### **Historical data**



#### Adjusted EBITDA & Adjusted EBITDA Margin







#### Note: Dollars in millions.

<sup>1</sup> Free Cash Flow defined as Cash Provided by Operating Activities less Cash Invested in Capital Projects



The World's Paper Company

#### **Operating profit reconciliation**

\$ Million	2018	2019	2020	LTM 6.30.21	Six Months ended 6.30.20	Six Months ended 6.30.21
Income (Loss) before Income Taxes	\$573	\$502	\$198	\$371	\$67	\$240
Interest (Income) Expense, Net	(7)	(9)	(4)	(32)	(1)	(29)
Restructuring and Other Charges, Net	4	6	-	-	-	-
Other Special Items, Net	1	(1)	10	(37)	5	(42)
Total Operating Profit	\$571	\$498	\$204	\$302	\$71	\$169
Europe Operating Profit	159	140	77	73	46	42
Latin America Profit	227	158	84	142	29	87
North America Profit	185	200	43	87	(4)	40



#### **Adjusted EBITDA reconciliation**

\$ Million	2018	2019	2020	Pro Forma 2020	LTM 6.30.21	Notes		
Net Income	\$419	\$377	\$170	\$56	\$293	Equity- based Compensation during the periods presented is a non-cash item attributable to direct Company employees		
Depreciation, Amortization, Cost of Timber Harvested	198	192	154	154	146	and an allocation of International Paper's corporate and shared employees		
Interest (Income) Expense, Net	(7)	(9)	(4)	63	(32)			
Income Tax Provision (Benefit)	154	125	28	(8)	78	<b>Restructuring and Other Charges</b> during the periods presented principally relate to overhead cost reduction initiatives, including severance costs		
Adjustments								
Equity-based Compensation	19	19	15	15	15	Other Special Items primarily include abandoned property removal costs and foreign VAT refunds		
Restructuring and Other Charges, Net	4	6	-	-	-	<b>Other One-time Costs</b> of approximately \$55 million are expected to be incurred within 12 months following the		
Other Special Items	1	(1)	10	10	(37)	completion of the separation, including \$8 million of one-time transaction costs directly attributable to the separation		
Other One-time Costs	-	-	-	55	-	Non-recurring TSA Costs for services to be provided by		
Non-recurring TSA Costs	-	-	-	33	-	International Paper under the Transition Services Agreements, which are not expected to continue following		
Adjusted EBITDA	\$788	\$709	\$373	\$378 <sup>1</sup>	\$463	expiration of the Transition Services Agreements		

Adjusted EBITDA is a non-GAAP measure presented as a supplemental measure of our performance and the most directly comparable GAAP measure is net income. Management believes that Adjusted EBITDA provides additional meaningful information in evaluating Sylvamo's performance over time, and that other companies use this and/or similar measures for similar purposes. However, Adjusted EBITDA has limitations as an analytical tool, and you should not consider it in isolation, or as a substitute for analysis of our results as reported under GAAP. In addition, in evaluating Adjusted EBITDA, you should be aware that in the future we will incur expenses such as those used in calculating this measure. Our presentation of this measure should not be construed as an inference that our future results will be unaffected by unusual or nonrecurring items.

<sup>1</sup> Pro forma net income for 2020 includes (\$15) million adjustment for dis-synergies and +\$20mm adjustment for Facility Cost Charges



#### **Free cash flow reconciliation**

\$ Million	2018	2019	2020	LTM 6.30.21	Six Months ended 6.30.20	Six Months ended 6.30.21
Cash Provided By (Used For) Operating Activities	\$589	\$524	\$359	\$429	\$152	\$222
Adjustments Cash Invested in Capital Projects	(150)	(118)	(75)	(65)	(42)	(32)
Free Cash Flow	\$439	\$406	\$284	\$364	\$110	\$190

Free cash flow is a non-GAAP measure and the most directly comparable GAAP measure is cash provided by operations. Management believes that free cash flow is useful to investors as a liquidity measure because it measures the amount of cash generated that is available, after reinvesting in the business, to maintain a strong balance sheet and service debt, and return cash to shareowners in the future. It should not be inferred that the entire free cash flow amount is available for discretionary expenditures. By adjusting for certain items that are not indicative of Sylvamo's ongoing performance, free cash flow also enables investors to perform meaningful comparisons between past and present periods.



#### **Management discussion and analysis**

2018	2019	2020
\$4,119	\$4,017	\$3,009
	(2%)	(25%)
2,620	2,638	2,101
64%	66%	70%
\$1,499	\$1,379	\$908
288	262	209
198	192	154
408	393	321
35	33	30
4	6	—
(7)	(9)	(4)
\$573	\$502	\$198
154	125	28
\$419	\$377	\$170
\$788	\$709	\$373
19.1%	17.6%	12.4%
\$150	\$118	\$75
	\$4,119 2,620 64% \$1,499 288 198 408 35 4 35 4 (7) \$573 (7) \$573 154 \$419 \$788 39 19.1%	\$4,119\$4,017(2%)2,6202,63864%66%\$1,499\$1,379288262198192408393353346(7)(9)\$573\$502154125\$419\$377\$788\$70919.1%17.6%

Source: Management estimates or carve-out financial statements

